

| С | E  | N | T | R      | A  | L |   | A | Z  | U    | С     | A     | R    | Ε    | R     | A    |     | D     | Ε    |     | Т | A    | R | L | A | С |      | I | N |
|---|--|---|---|--------|----|---|---|---|----|------|-------|-------|------|------|-------|------|-----|-------|------|-----|---|------|---|---|---|---|------|---|---|
| С |  | A | N | D      |    | S | U | В | S  | I    | D     | I     | A    | R    | Y     |      |     |       |      |     |   |      |   |   |   |   |      |   |   |
|   |  |   |   |        |    |   |   |   |    |      |       |       |      |      |       |      |     |       |      |     |   |      |   |   |   |   |      |   |   |
|   |  |   |   |        |    |   |   |   |    |      |       |       |      |      |       |      |     |       |      |     |   |      |   |   |   |   |      |   |   |
|   | (Company's Full Name)  |   |   |        |    |   |   |   |    |      |       |       |      |      |       |      |     |       |      |     |   |      |   |   |   |   |      |   |   |
| S | A  | N |   | M      | Ι  | G | U | Ε | L  |      | T     | A     | R    | L    | A     | С    |     | С     | Ι    | Т   | Y |      |   |   |   |   |      |   |   |
|   |  |   |   |        |    |   |   |   |    |      |       |       |      |      |       |      |     |       |      |     |   |      |   |   |   |   |      |   |   |
| 0 | (Business Address: No. Street City/Town/Province)  Cecile D. Macaalay Contact Person  Company Telephone Number  SEC 17-Q Quarterly Report  O 1 any |   |   |        |    |   |   |   |    |      | ıy    |       |      |      |       |      |     |       |      |     |   |      |   |   |   |   |      |   |   |
|   | Secondary License Type, If Applicable  CFD  For the Period ended March 31, 2020  Month Year Annual Meeting  Month Year Annual Meeting              |   |   |        |    |   |   |   |    |      |       |       |      |      |       |      |     |       |      |     |   |      |   |   |   |   |      |   |   |
| 3 | 9  | 2 |   | this I |    | S |   |   |    |      |       |       |      |      |       |      | Don | nesti |      |     |   | d Ar |   |   |   |   | tion |   |   |
|   |  |   |   |        |    |   |   |   | То | be a | accoi | mplis | shed | by S | SEC F | erso | nne | l Cor | cerr | ned |   |      |   |   |   |   |      |   |   |
|   | File Number LCU  Document I.D. Cashier   |   |   |        |    |   |   |   |    |      |       |       |      |      |       |      |     |       |      |     |   |      |   |   |   |   |      |   |   |
|   |  |   | S | ГАМЕ   | PS |   |   |   |    |      |       |       |      |      |       |      |     |       |      |     |   |      |   |   |   |   |      |   |   |

# **COVERSHEET**

CS-99-AF

COVER SHEET FOR ALL FILINGS EXCEPT EXPRESS LANE

# **COVER SHEET**

|                                     |              |   | SEC Number _       | 727          |   |  |
|-------------------------------------|--------------|---|--------------------|--------------|---|--|
|                                     |              |   | Company TIN        | 000-229-931  |   |  |
|                                     |              |   |                    |              |   |  |
|                                     | CENTRAL      | AZUCARERA DE TARLAC, IN                                     |                    | <u> </u>     |   |  |
|                                     |              | (Company's Full Nan   | ne)                |              |   |  |
|                                     |              | San Miguel, Tarlac City,                                    | Tarlac             |              |   |  |
|                                     | Makati Offic | e – First Lucky Place, 2259 P                               | asong Tamo Extens  | ion,         |   |  |
|                                     | (6           | Makati City   |                    |              |   |  |
|                                     | (Compa       | ny's Address: No., Street, Ci                               | ty, Town/Province) |              |   |  |
|                                     |              | 8818 – 6270   | -                  |              |   |  |
|                                     |              | (Company's Telephone N                                      | lumber)            |              |   |  |
| June 30                             |              |   | last Tuesday o     | of January   |   |  |
| (Fiscal Year Ending)<br>(Month/Day) | _            |   | Annual Mo          | eeting       |   |  |
|                                     |              | – Q (Quarterly Report – 3rd<br>I Year 2019-20 (July 2019 to |                    |              |   |  |
|                                     |              | (FORM TYPE)   |                    |              |   |  |
|                                     |              | (Amendment Designation, if                                  | Applicable)        | _            |   |  |
|                                     |              | (Secondary License Type                                     | , if any)          | _            |   |  |
|                                     |              |   |                    |              |   |  |
| (Company Representati               | tive)        | (TIN)   |                    | (Birth Date) | _ |  |
|                                     |              | Do not fill below this                                      | line               |              |   |  |
|                                     |              |   |                    |              |   |  |
|                                     |              | _   |                    |              |   |  |
| Cashie                              | er           |   | Fil                | le Number    |   |  |
|                                     |              | _   |                    |              |   |  |
| Central Rece                        | iving Unit   |   | D                  | ocument ID   |   |  |
|                                     |              | _   |                    |              |   |  |
| ICU                                 |              |   |                    |              |   |  |

# **SECURITIES AND EXCHANGE COMMISSION**

# SEC FORM 17 – Q

# **QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES**

# REGULATION CODE AND SRC RULE 17(2) (b) THEREUNDER

| 1.   | For the quarterly period ended N       | 1ar 31, 202                    | 0 (3rd             | Quarter of Fiscal Year July 1, 2019 - June 30, 2020)  |
|------|--|--------------------------------|--------------------|---|
| 2.   | Commission Identification Number       | 727                            | 3.                 | BIR Tax Identification No <b>000-229-931</b>  |
|      | Central Azucarera de Tarla             | c, Inc.                        |                    |   |
| 4.   | Exact name of issuer as specified i    | n its charter                  |                    | ······································  |
|      | Manila, Philippines                    |                                |                    |   |
| 5.   | Province, country or other jurisdict   | ion of incorp                  | oration            | or organization   |
| 6.   | Industry Classification Code:          |                                |                    | (SEC Use Only)  |
|      | San Miguel, Tarlac City, Ta            | rlac                           |                    |   |
| 7.   | Address of issuer's principal office   | •••••                          | •••••              |   |
|      | 8818 -6270                             |                                |                    |   |
| 8.   | Issuer's telephone number, includi     | ng area code                   | 9                  |   |
|      | Not applicable                         |                                |                    |   |
| 9.   | Former name, former address and        |                                |                    |   |
| 10.  | Securities registered pursuant to S    | ection 8 and                   | 12 of th           | ne Code, or Sections 4 and 8 of the RSA   |
|      | Title of each Class                    |                                |                    | per of shares of common<br>coutstanding and amount  |
|      | Common                                 |                                |                    | bt outstanding <b>282, 545, 960</b>   |
| 11.  | Are any or all of the securities liste | d on a Stock                   | Exchan             | ge?   |
|      | Yes [ <b>X</b> ] No [                  | ]                              |                    |   |
| If y | es, state the name of such Stock Ex    | change and                     | the clas           | ses of securities listed therein:   |
| 12.  | Indicate by check mark whether th      | ne registrant:                 |                    |   |
|      | Sections 11 of the RSA ar              | nd RSA Rule :<br>uring the pre | 11(a)-1<br>eceding | tion 17 of the Code and SRC Rule 17 thereunder or<br>thereunder, and Sections 26 and 141 of the Corporation<br>twelve (12) months (or for such shorter period the |
|      | Yes [ <b>X</b> ] No [ ]                |                                |                    |   |
| (b)  | has been subject to such filing requ   | irements for                   | the pas            | t ninety (90) days.   |
|      | Yes [ <b>X</b> ] No [ ]                |                                |                    |   |

#### **PART I – FINANCIAL INFORMATION**

#### Item 1. Financial Statements.

In compliance with the requirements of SRC Rule 68, the following financial statements of Central Azucarera de Tarlac and Subsidiary are submitted together with this Form 17 – Q:

- A. Unaudited Balance Sheet as of March 31, 2020 and Audited June 30, 2019 Balance Sheet;
- B. Unaudited Statements of Income/(Loss) for the Nine (9) Months Ended March 31, 2020 and 2019;
- C. Unaudited Statements of Changes in Equity for the Nine (9) Months Ended March 31, 2020 and 2019; and
- D. Unaudited Statements of Cash Flows for the Nine (9) Months Ended March 31, 2020 and 2019.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Our discussion in the foregoing sections of this report pertains to the financial condition and results of our company's operations for the nine (9) months ended March 31, 2020 in which references are made to results of operations for the same period of the previous year 2019.

Furthermore, the information contained herein should be read in conjunction with the accompanying unaudited financial statements and related notes. Our financial statements, and the financial discussions below, have been prepared in accordance with the Philippine Financial Reporting Standards (PFRS).

# **PART II - OTHER INFORMATION**

There is no information not previously reported on SEC Form 17 - C

# 1. SIGNATURES

Pursuant to the requirements of the Securities Regulation Commission, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

| Registrant CENT     | RAL AZUCARERA DE TARLAC, INC.            |  |
|---------------------|--|--|
| Signature and Title | Cecile D. Macaalay Chief Finance Officer |  |
| Signature and Title | Lora May M. Cada<br>Finance Manager      |  |

Date: May 19, 2020

A. Management's Discussion and Analysis of Financial Condition and Results of Operations

# CENTRAL AZUCARERA DE TARLAC, INC. AND SUBSIDIARY

The following Management Discussion and Analysis should be read in connection with the submitted Unaudited Consolidated Financial Statements as at and for the nine months ended March 31, 2020 and 2019.

# **Executive Summary**

Central Azucarera de Tarlac, Inc. experienced an increase in Revenues to end at \$\frac{1}{2}907.7M\$ from \$\frac{1}{2}814.9M\$ for the same period last year, an increase of 11% or \$\frac{1}{2}92.8M\$. This was primarily driven by the combination of the increase in sugar sales volume by 70%, increase in sugar price by 5% and increase in alcohol price by 18%.

Cost of Goods Sold of 77% was up by 2% or  $\frac{1}{2}$ 697.5M from  $\frac{1}{2}$ 612.7M in 2019 and arose as a result of increases in parts & factory supply consumption.

A hefty 9% increase in gross profit had been achieved for the 3Q FY2020 despite the looming perils of the pandemic that affected not only the physical health of the population but also the economic health of the entire country. However, the Company has yet to assess the depth and the effects of the economic crisis on the entirety of its business.

Nonetheless, CAT envisions more challenging times ahead and is using this opportunistic period to strategically manage inventory, minimize operating costs and re-evaluate capital expenditure. These imperative moves continue to allow the Company to maintain strong EBITDA of  $\stackrel{\textbf{P}}{=}219.0M$  ending with a 24% EBITDA margin.

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The following table is the Consolidated Statement of Income of the Company and its subsidiary, Luisita Land Corporation ("LLC") for the periods ending March 31 2020, 2019 & 2018.

| (In Million Pesos except for Volume, Price &   | NINE MONTHS ENDED MARCH 31                         |   |  |   |   |                                      |  |
|--|--|---|--|---|---|--------------------------------------|--|
| EPS)   | 2020   | )   | 2019   |   | 2018  |                                      |  |
| VOLUME AND PRICE MATRIX  | Vol  | P   | Vol  | P   | Vol   | P                                    |  |
| Raw Sugar Equivalent<br>Tolling of Refined Sugar<br>Alcohol<br>Carbon Dioxide                              | 247,918<br>712,859<br>5,684,840<br>839,830         | 1,519<br>244<br>55<br>10                  | 145,880<br>911,307<br>6,591,940<br>535,990           | 1,448<br>244<br>47<br>6                   | 398,231<br>846,185<br>4,081,220<br>1,355,110                  | 1,334<br>244<br>49<br>10             |  |
| REVENUE  | 907.71   | 100%                                      | 814.87   | 100%                                      | 1,022.58  | 100%                                 |  |
| Sugar Tolling of Refined Sugar Alcohol Molasses Carbon Dioxide Industrial services Real estate sale        | 376.68<br>173.99<br>313.89<br>.00<br>8.30<br>34.84 | 41%<br>19%<br>35%<br>0%<br>1%<br>4%<br>0% | 211.22<br>222.43<br>308.85<br>35.88<br>3.22<br>33.28 | 26%<br>27%<br>38%<br>4%<br>0%<br>0%<br>0% | 531.12<br>206.54<br>200.53<br>36.64<br>12.93<br>33.82<br>1.01 | 52%<br>20%<br>20%<br>4%<br>1%<br>0%  |  |
| COST OF GOODS SOLD AND SERVICES  | 697.50   | 77%                                       | 612.72   | 75%                                       | 636.28  | 62%                                  |  |
| Costs of goods sold Costs of tolling services Cost of industrial services Cost of real estate GROSS PROFIT | 538.07<br>146.02<br>13.41<br>.00<br><b>210.21</b>  | 59%<br>16%<br>1%<br>0%<br><b>23%</b>      | 473.04<br>123.46<br>16.22<br>.00<br><b>202.15</b>    | 58%<br>15%<br>0%<br>0%<br><b>25%</b>      | 500.85<br>119.72<br>15.72<br>.00<br>386.30                    | 49%<br>12%<br>0%<br>0%<br><b>38%</b> |  |
|  |  |   |  |   |   |                                      |  |
| OPERATING EXPENSES   | 100.79   | 11%                                       | 97.66  | 12%                                       | 109.25  | 11%                                  |  |
| OPERATING PROFIT BEFORE INTEREST AND TAXES   | 109.42   | 12%                                       | 104.50   | 13%                                       | 277.05  | 27%                                  |  |
| Interest expense and bank charges<br>Interest income<br>Others - net                                       | (51.41)<br>1.22<br>8.89                            | -6%<br>0%<br>1%                           | (39.21)<br>.25<br>24.37                              | -5%<br>0%<br>3%                           | (97.18)<br>.23<br>8.29  | -10%<br>0%<br>1%                     |  |
| INCOME BEFORE TAX  | 68.12  | 8%  | 89.90  | 11%                                       | 188.41  | 18%                                  |  |
| PROVISION FOR INCOME TAX   | 20.44  | 2%  | 26.59  | 3%  | 60.10   | 6%                                   |  |
| NET INCOME   | 47.69  | 5%  | 63.31  | 8%  | 128.30  | 13%                                  |  |
| EBITDA   | 219.04   | 24%                                       | 226.95   | 28%                                       | 372.28  | 36%                                  |  |
| EPS  | 0.17   |   | 0.22   |   | 0.45  |                                      |  |

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# <u>Management Discussion and Analysis of Financial Condition and Results of Operations</u>

The following identify the top five (5) Key Performance Indicators of the Company, which allow the measure of growth, financial performance and return on investment.

| Revenue               | Nine Months Ended March 31 |        |          |  |  |  |
|-----------------------|----------------------------|--------|----------|--|--|--|
| Revenue               | 2020                       | 2019   | 2018     |  |  |  |
|                       |                            |        |          |  |  |  |
| Revenue (in millions) | 907.71                     | 814.87 | 1,022.58 |  |  |  |
| % Growth              | 11%                        | -20%   | 7%       |  |  |  |
|                       |                            |        |          |  |  |  |

| EBITDA               | Nine Months Ended March 31 |       |       |  |  |  |
|----------------------|----------------------------|-------|-------|--|--|--|
|                      | 2020                       | 2019  | 2018  |  |  |  |
| EBITDA (in millions) | 219.0                      | 227.0 | 372.3 |  |  |  |
| % Growth             | -3%                        |       | -11%  |  |  |  |
| EBITDA Margin        | 24%                        | 28%   | 36%   |  |  |  |
|                      |                            |       |       |  |  |  |

| Net Income               | Nine Months Ended March 31 |       |        |  |  |  |  |
|--------------------------|----------------------------|-------|--------|--|--|--|--|
| Het Income               | 2020                       | 2019  | 2018   |  |  |  |  |
|                          |                            |       |        |  |  |  |  |
| Net income (in millions) | 47.69                      | 63.31 | 128.30 |  |  |  |  |
| % Growth                 | -25%                       | -51%  | -22%   |  |  |  |  |
| Net Income Margin        | 5%                         | 8%    | 13%    |  |  |  |  |
|                          |                            |       |        |  |  |  |  |

| Earnings per share   | Nine Months Ended March 31 |      |      |  |  |  |  |
|----------------------|----------------------------|------|------|--|--|--|--|
| Larinings per siture | 2020                       | 2019 | 2018 |  |  |  |  |
|                      |                            |      |      |  |  |  |  |
| Earnings per share   | 0.17                       | 0.22 | 0.45 |  |  |  |  |
|                      |                            |      |      |  |  |  |  |

| Milling Recovery          | Nine Months Ended March 31 |        |        |  |  |  |  |
|---------------------------|----------------------------|--------|--------|--|--|--|--|
| Timing Recovery           | 2020                       | 2019   | 2018   |  |  |  |  |
|                           |                            |        |        |  |  |  |  |
| Milling recovery (Lkg/TC) | 1.6862                     | 1.7343 | 1.6837 |  |  |  |  |
|                           |                            |        |        |  |  |  |  |

# **Review of Operations**

## Revenues

| REVENUES                 | 2020  | 2019  | Growth |       |  |
|--------------------------|-------|-------|--------|-------|--|
| In Million Pesos         | 2020  | 2019  | Amount | %     |  |
| Sugar                    | 376.7 | 211.2 | 165.5  | 78%   |  |
| Tolling of Refined Sugar | 174.0 | 222.4 | -48.4  | -22%  |  |
| Alcohol                  | 313.9 | 308.9 | 5.0    | 2%    |  |
| Molasses                 | .0    | 35.9  | -35.9  | -100% |  |
| Carbon Dioxide           | 8.3   | 3.2   | 5.1    | 158%  |  |
| Industrial services      | 34.8  | 33.3  | 1.6    | 5%    |  |
| TOTAL                    | 907.7 | 814.9 | 92.8   | 10%   |  |

The Parent Company's revenue accounted for 96% of the Group's consolidated revenues for the nine (9) months ended March 31, 2020 amounting to \$\frac{1}{2}907.7\$M as opposed to last year's \$\frac{1}{2}814.9\$M. Sugar and carbon dioxide sales contributed \$\frac{1}{2}165.5\$M and \$\frac{1}{2}5.1\$M in the upshot, the Parent Company both enjoying preferential price and volume. While the volume of sold alcohol decreased by almost a million liters during the period, its effect in alcohol revenues was offset due to better price. Output of processed refined sugar decreased by 21% thereby affecting the tolling revenues while no molasses inventory was sold during the period.

#### **Cost of Goods Sold**

Cost of goods sold increased by  $\frac{1}{2}$ 65.0M or 14% this reporting period from  $\frac{1}{2}$ 473.0M to  $\frac{1}{2}$ 538.1M. The following table summarizes the breakdown of cost of goods sold:

| COST OF GOODS SOLD                         | 2020  | 2019  | Increase(Decrease) |      |  |
|--|-------|-------|--------------------|------|--|
| In Million Pesos                           |       |       | Amount             | %    |  |
| Salaries, wages bonuses and other benefits | 58.5  | 56.2  | 2.3                | 4%   |  |
| Repairs & Maintenance                      | 95.1  | 89.8  | 5.2                | 6%   |  |
| Inventory cost, spare parts and supplies   | 203.7 | 151.2 | 52.5               | 35%  |  |
| Depreciation and amortization              | 89.8  | 85.4  | 4.3                | 5%   |  |
| Freight and transportation                 | 29.7  | 26.3  | 3.4                | 13%  |  |
| Security and outside services              | 40.2  | 38.2  | 2.0                | 5%   |  |
| Power and steam                            | 12.5  | 7.7   | 4.8                | 62%  |  |
| Insurance                                  | 4.1   | 5.1   | -1.1               | -21% |  |
| Taxes and licenses                         | 1.8   | 2.3   | 5                  | -20% |  |
| Others                                     | 2.8   | 10.7  | -8.0               | -74% |  |
| TOTAL                                      | 538.1 | 473.0 | 65.0               | 14%  |  |

- Inventory cost, spare parts and supplies increased from P151.2M to P203.7M or P52.5M as a function of higher sales volume.
- Freight and transportation increased by \$\mathbb{P}\$3.4M or 13% due to inventory movements
- Elevated power consumption and boiler feedstock costs caused the Power and steam account to increase by <del>P</del>4.8M or 62%
- Insurance of finished goods dropped by \$\frac{1}{2}\$1.1M or 21% due to lesser inventory stored in the warehouses.

# **Cost of Tolling Services**

Cost of tolling increased by  $\frac{1}{2}$ 22.6M or 18% this period from  $\frac{1}{2}$ 123.5M to  $\frac{1}{2}$ 146.0M. The table below summarizes the breakdown of cost of tolling:

| COST OF TOLLING SERVICES                   | 2020  | 2019  | Increase(Decrease) |      |  |
|--|-------|-------|--------------------|------|--|
| In Million Pesos                           |       |       | Amount             | %    |  |
| Salaries, wages bonuses and other benefits | 8.3   | 8.2   | .1                 | 1%   |  |
| Repairs & Maintenance                      | 37.2  | 23.4  | 13.9               | 59%  |  |
| Spare parts and supplies                   | 37.4  | 31.4  | 6.0                | 19%  |  |
| Depreciation and amortization              | 6.4   | 8.1   | -1.6               | -20% |  |
| Freight and transportation                 | 5.1   | 5.9   | 8                  | -14% |  |
| Security and outside services              | 2.8   | 3.5   | 7                  | -19% |  |
| Power and steam                            | 46.1  | 40.1  | 6.0                | 15%  |  |
| Insurance                                  | .5    | .6    | 1                  | -21% |  |
| Taxes and licenses                         | 1.8   | 1.9   | 1                  | -6%  |  |
| Others                                     | .4    | .4    | .0                 | -4%  |  |
| TOTAL                                      | 146.0 | 123.5 | 22.6               | 18%  |  |

- Repairs and maintenance done in the Refinery operations caused a rise of ₱13.9M from last year's total repairs of ₱23.4M
- Increased raw material costs caused the spare parts and supplies consumption to rise by <del>P6</del>.0M or 19%.
- Power and steam grew by <del>P</del>6.0M or 15% due to increased power consumption.
- Freight and transportation declined by <del>P</del>0.8M or 14% due to lessened refined sugar inventory movements.

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# **Operating Expenses**

The Group's operating expenses totaled \$\text{P}\$100.8M as of reporting period, a \$\text{P}\$3.1M or 3% modest increase compared to last year's \$\text{P}\$97.7M. The table below summarizes the breakdown of operating expenses:

| OPERATING EXPENSES                         | 2020  | 2019 | Increase(Decrease) |      |  |  |
|--|-------|------|--------------------|------|--|--|
| In Million Pesos                           |       |      | Amount             | %    |  |  |
| Salaries, wages bonuses and other benefits | 29.9  | 31.1 | -1.2               | -4%  |  |  |
| Repairs & Maintenance                      | 5.7   | 4.7  | 1.0                | 21%  |  |  |
| Management fees and bonuses                | .2    | .2   | .1                 | 46%  |  |  |
| Taxes and licenses                         | 18.1  | 15.2 | 2.9                | 19%  |  |  |
| Depreciation and amortization              | 2.9   | 3.1  | 2                  | -7%  |  |  |
| Transportation and travel                  | 6.2   | 9.5  | -3.3               | -34% |  |  |
| Security and outside services              | 5.6   | 5.7  | 1                  | -2%  |  |  |
| Service Cost                               | .5    | .8   | 3                  | -39% |  |  |
| Rentals                                    | 3.1   | 2.6  | .5                 | 19%  |  |  |
| Light and water                            | .7    | .4   | .3                 | 89%  |  |  |
| Entertainment, amusement and recreation    | 3.5   | .6   | 2.9                | 459% |  |  |
| Professional fees                          | 19.5  | 18.0 | 1.6                | 9%   |  |  |
| Dues and advertisements                    | 1.6   | 2.4  | 8                  | -32% |  |  |
| Postage, telephone and telegram            | .2    | .2   | .0                 | -3%  |  |  |
| Others                                     | 3.0   | 3.2  | 2                  | -5%  |  |  |
| TOTAL                                      | 100.8 | 97.7 | 3.1                | 3%   |  |  |

- Repairs and maintenance decreased by #1.0M or 21% due to one-time repairs done last year.
- Taxes and licenses increased by #2.9M or 19% as a result of higher local government taxes remitted.
- Professional fees grew by P1.6M or 9% due to one-time engagements of various professionals.

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# **Balance Sheet Accounts**

The following table presents the Balance Sheet Statements of the Company as of period ended March 31, 2020 and year ended June 30, 2019.

| (In Million Pesos)  | AS OF MARC<br>2020<br>INTERIN |           | AS OF JUN<br>2019<br>AUDIT |          | GROW            | тн         |
|---|-------------------------------|-----------|----------------------------|----------|-----------------|------------|
|   | AMT                           | %         | AMT                        | %        | AMT             | %          |
| ASSETS  |                               |           |                            |          |                 |            |
| Current Assets  | 207.47                        | 20/       | 213.61                     | 4%       | -6.14           | -3%        |
| Cash and cash equivalents<br>Receivables  | 1,212.02                      | 3%<br>20% | 1,063.23                   | 18%      | -6.14<br>148.79 | -5%<br>14% |
| Inventories   | 220.71                        | 4%        | 153.10                     | 3%       | 67.61           | 44%        |
| Real estate held for sale and development   | 988.49                        | 16%       | 988.49                     | 17%      | .00             | 0%         |
| Other current assets  | 181.02                        | 3%        | 159.02                     | 3%       | 22.00           | 14%        |
| Total Current Assets  | 2,809.71                      | 47%       | 2,577.45                   | 44%      | 232.26          | 9%         |
| Non-current Assets  |                               |           |                            |          |                 |            |
| Financial Asset at FVOCI Property, plant and equipment  | 118.74                        | 2%        | 118.74                     | 2%       | .00             | 0%         |
| Land- at revalued amount  | 996.79                        | 17%       | 996.79                     | 17%      | .00             | 0%         |
| Property and equipment- at cost   | 531.13                        | 9%        | 560.59                     | 10%      | -29.46          | -5%        |
| Investment property   | 437.26                        | 7%        | 437.26                     | 8%       | .00             | 0%         |
| Retirement asset<br>Goodwill  | 377.95<br>502.42              | 6%<br>8%  | 377.95<br>502.42           | 6%<br>9% | .00<br>.00      | 0%<br>0%   |
| Other current assets  | 262.55                        | 4%        | 255.64                     | 9%<br>4% | 6.90            | 3%         |
| Total Non Current Assets  | 3,226.85                      | 53%       | 3,249.41                   | 56%      | -22.56          | -1%        |
| TOTAL ASSETS  | 6,036.57                      | 100%      | 5,826.86                   | 100%     | 209.71          | 4%         |
| LIABILITIES AND EQUITY  |                               |           |                            |          |                 |            |
| Current Liabilities   |                               |           |                            |          |                 |            |
| Trade and other liabilities   | 437.36                        | 7%        | 282.60                     | 5%       | 154.76          | 55%        |
| Current portion of mortgage payable   | 11.69                         | 0%        | 11.69                      | 0%       | .00             | 0%         |
| Current portion of notes payable  | 1,008.34                      | 17%       | 992.89                     | 17%      | 15.45           | 2%         |
| Deposits<br>Income tax payable  | 14.53<br>9.40                 | 0%<br>0%  | 11.95<br>15.67             | 0%<br>0% | 2.58<br>-6.28   | 0%<br>-40% |
| Total Current Liabilities   | 1,481.32                      | 25%       | 1,314.80                   | 23%      | 166.52          | 13%        |
| Non-current liabilites  |                               |           |                            |          |                 |            |
| Deferred tax liability  | 494.74                        | 8%        | 494.74                     | 8%       | .00             | 0%         |
| Other noncurrent liabilities  | 10.02                         | 0%        | 14.52                      | 0%       | -4.50           | 0%         |
| <b>Total Non Current Liabilities</b>  | 504.76                        | 8%        | 509.26                     | 9%       | -4.50           | -1%        |
| Equity  |                               |           |                            |          |                 |            |
| Capital stock   | 282.55                        | 5%        | 282.55                     | 5%       | .00             | 0%         |
| Retained earnings   |                               |           |                            |          |                 |            |
| Appropriated  | 2,350.00                      | 39%       | 2,350.00                   | 40%      | .00             | 0%         |
| Unappropriated  | 229.80                        | 4%        | 182.12                     | 3%       | 47.69           | 26%        |
| Revaluation increment   | 889.43                        | 15%       | 889.43                     | 15%      | .00             | 0%         |
| Remeasurement gains on defined benefit liability<br>Unrealized cumulative gain on AFS financial | 220.39<br>78.33               | 4%<br>1%  | 220.39<br>78.33            | 4%<br>1% | .00<br>.00      | 0%<br>0%   |
| Less cost of 720 shares of stock in treasury  | 01                            | 0%        | 01                         | 0%       | .00             | 0%         |
| Total Equity  | 4,050.49                      | 67%       | 4,002.80                   | 69%      | 47.69           | 1%         |
| TOTAL LIABILITIES AND EQUITY  | 6,036.57                      | 100%      | 5,826.86                   | 100%     | 209.71          | 4%         |

# Cash

The decrease in cash by \$\frac{1}{2}6.1\$M or 3% is due from cash provided by operating activities of \$\frac{1}{2}105.1\$M, \$\frac{1}{2}76.9\$M net cash used in investing activities and \$\frac{1}{2}34.3\$M net cash used in financing activities.

## **Receivables**

The increase in receivables by ₱148.8M or 14% from ₱1,063.2M to ₱1,212.0M is due to advances made to affiliates and trade receivables from tolling revenues.

# **Inventories**

The growth in ending inventory amounting to \$\frac{1}{2}\$67.6M or 44% is mainly due to the accumulation of molasses inventory that remains unprocessed as of the balance sheet date.

## Other current assets

Other current assets increased by #22.0M or 14% is due to advances made for land maintenance and suppliers.

# **Trade and other liabilities**

Trade and other liabilities grew by 55% or ₱154.8M as a result of Company's efforts to temporarily conserve cash during community quarantine and accruals of plant-related expenses.

## **Income tax payable**

Income tax payable declined by  $\pm 6.3$ M or 40% as compared to last year's  $\pm 15.7$ M as a function of realized taxable income.

### **Total Stockholders' Equity**

The reported net income for period ended March 31, 2020 amounting to \$\frac{\text{P4}}{24}7.7\text{M}\$ wholly contributed to the increase in the Stockholders' Equity.

#### **LIQUIDITY & SOLVENCY RATIO**

#### **Current Ratio**

The current ratio indicates a company's ability to meet short-term debt obligations. The Company's current ratio has improved because of increased in cash levels, receivables and inventory.

#### **Asset to Equity Ratio**

The asset to equity ratio indicates the relationship of the total assets of the company to its stockholder's equity. The Company's assets have been slightly financed more by debt than equity as a result of the acquisition of the Company and its subsidiary.

# **Debt to Equity Ratio**

Debt-to-Equity ratio is the ratio of total liabilities of the company to its stockholder's equity. The Debt to Equity ratio slightly diminished due to the increased availment of a loan from a local bank.

#### **Debt Service Coverage Ratio**

This ratio is a measure to determine the company's ability to service its outstanding debt. The Company's debt service coverage had improved due to higher earnings during the current year.

| LIQUIDITY & SOLVENCY RATIO  | As of<br>March 31,<br>2020 |      |
|-----------------------------|----------------------------|------|
| Current ratio               | 1.90                       | 1.96 |
| Asset-to-equity ratio       | 1.49                       | 1.46 |
| Debt-to-equity ratio        | 0.49                       | 0.46 |
| Debt Service Coverage Ratio | 0.19                       | 0.54 |

# Plans, Commitments, and events that have material impact on the issuer's liquidity

To the best of our knowledge, there are no known trends, demand, commitments, events or uncertainties that will have a material impact on our liquidity.

We do not foresee any event that will trigger direct or contingent financial obligations including default or acceleration of any obligations.

We do not have any material off-balance sheet transactions, arrangements, obligations (including contingent obligations) and other relationship of the company with consolidated entities or other persons created during the reporting period.

We do not see, at this point, any known trends, uncertainties that have had or that are reasonably expected to have a material impact on net sales/revenues/income from continuing operations.

We do not have any elements of income or loss that did not arise from our continuing operations.

We do not see at this point any seasonal aspects that have a material effect on the financial condition or result of operations.

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# CENTRAL AZUCARERA DE TARLAC, INC. AND SUBSIDIARY

INTERIM FINANCIAL STATEMENTS
IN THOUSAND PESOS
(WITH COMPARATIVE STATEMENTS)

MARCH 31, 2020

# CENTRAL AZUCARERA DE TARLAC, INC. AND SUBSIDIARY CONSOLIDATED BALANCE SHEETS (IN THOUSAND PESOS)

|  | As of March 31,  | As of   |
|--|--|---|
|  | 2020   | June 30, 2019   |
|  | (Interim)  | (Audited)   |
| ASSETS   |  |   |
| Current Assets   |  |   |
| Cash and cash equivalents  | 207,470.99   | 213,611.50  |
| Receivables  | 1,212,018.17   | 1,063,228.22  |
| Inventories  | 220,710.38   | 153,097.46  |
|  | 988,494.38   | •   |
| Real estate held for sale and development Other current assets   | 181,020.96   | •   |
| Total Current Assets   | 2,809,714.88   |   |
| Total Current Assets   | 2,009,714.00   | 2,3//,733.33  |
| Noncurrent Assets  |  |   |
| Financial Asset at FVOCI   | 118,744.57   | 118,744.57  |
| Property, plant and equipment  |  |   |
| Land- at revalued amount   | 996,790.40   | 996,790.40  |
| Property and equipment- at cost  | 531,133.59   | 560,593.51  |
| Investment property  | 437,264.08   | 437,264.08  |
| Retirement asset   | 377,954.88   | 377,954.88  |
| Goodwill   | 502,418.57   | 502,418.57  |
| Other non current assets   | 262,547.67   |   |
| Total Noncurrent Assets  | 3,226,853.75   | 3,249,409.60  |
| TOTAL ASSETS   | 6 026 560 62   | E 926 962 00  |
| TOTAL ASSETS   | 6,036,568.63   | 5,826,862.99  |
| Current Liabilities Trade and other liabilities Current portion of notes payable Deposits Income tax payable Other current liabilities Total Current Liabilities | 437,357.99<br>1,008,343.49<br>14,534.49<br>9,396.78<br>11,691.25<br>1,481,324.00 | 282,596.63<br>992,890.82<br>11,949.59<br>15,674.34<br>11,691.25<br>1,314,802.62 |
| Noncurrent Liabilities   |  |   |
| Deferred tax liability   | 494,735.56   | 494,735.56  |
| Other noncurrent liabilities   | 10,021.55  | 14,523.39   |
| Total Noncurrent Liabilities   | 504,757.11   | 509,258.95  |
| Equity Attributable to Equity Holders of the Parent<br>Capital stock - P1 par value per share<br>Authorized - 400,000,000 shares                                 |  |   |
| Issued - 282,545,960 shares  | 282,545.96   | 282,545.96  |
| Retained earnings  |  |   |
| Appropriated   | 2,350,000.00   | 2,350,000.00  |
| Unappropriated   | 229,801.14   | 182,115.04  |
| Revaluation increment  | 889,431.22   | 889,431.21  |
| Remeasurement gains on defined benefit liability   | 220,388.20   | 220,388.20  |
| Unrealized cumulative gain on Financial asset at FVOCI   | 78,328.20  | 78,328.20   |
| Long coat of 700 charge of attack in transcrime  | 4,050,494.73   | 4,002,808.61  |
| Less cost of 720 shares of stock in treasury   | -7.20  | -7.20   |
| Total Equity   | 4,050,487.53   | 4,002,801.41  |
| TOTAL LIABILITIES AND EQUITY   | 6,036,568.63   | 5,826,862.99  |

# CONSOLIDATED STATEMENTS OF INCOME FOR THE NINE MONTHS ENDED MARCH 31, 2020 (With Comparative Figures for the Nine Months Ended March 31, 2020, 2019 & 2018) (In Thousand Pesos)

|                                 |            |            |            |            |            | Uı         | naudited   |            |             |            |            |              |
|---------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|------------|------------|--------------|
|                                 |            |            |            |            |            | Nine Month | s Ended Ma | rch 31     |             |            |            |              |
|                                 | 1st Qtr    | 2nd Qtr    | 3rd Qtr    | YTD 2020   | 1st Qtr    | 2nd Qtr    | 3rd Qtr    | YTD 2019   | 1st Qtr     | 2nd Qtr    | 3rd Qtr    | YTD 2018     |
| REVENUES                        |            |            |            |            |            |            |            |            |             |            |            |              |
| Sale of sugar and by-products   | 128,914.27 | 73,579.88  | 496,385.15 | 698,879.30 | 98,156.91  | 135,511.58 | 325,496.40 | 559,164.89 | 208,697.36  | 155,764.66 | 380,116.60 | 744,578.62   |
| Tolling fees                    | .00        | 26,139.26  | 147,855.37 | 173,994.63 | 60,967.46  | 60,708.77  | 100,755.58 | 222,431.81 | 5,559.00    | 53,147.69  | 184,469.15 | 243,175.84   |
| Industrial & equipment services | 10,599.31  | 12,861.21  | 11,379.05  | 34,839.57  | 10,196.36  | 11,043.42  | 12,035.67  | 33,275.45  | 9,757.02    | 12,407.16  | 11,654.46  | 33,818.63    |
| Real estate sale                | .00        | .00        | .00        | .00        | .00        | .00        | .00        | .00        | .00         | .00        | 1,009.25   | 1,009.25     |
| Total                           | 139,513.58 | 112,580.35 | 655,619.57 | 907,713.50 | 169,320.73 | 207,263.77 | 438,287.65 | 814,872.15 | 224,013.38  | 221,319.50 | 577,249.45 | 1,022,582.33 |
| COST OF GOODS SOLD AND          | SERVICES   |            |            |            |            |            |            |            |             |            |            |              |
| Costs of goods sold             | 154,839.62 | 75,203.11  | 308,023.79 | 538,066.52 | 170,667.81 | 69,421.97  | 232,950.22 | 473,039.99 | 262,284.17  | 52,077.71  | 186,487.46 | 500,849.34   |
| Costs of tolling services       | 7,285.28   | 23,661.21  | 115,076.91 | 146,023.40 | 13,273.94  | 33,479.33  | 76,707.74  | 123,461.01 | 11,411.66   | 24,769.92  | 83,535.27  | 119,716.86   |
| Cost of services                | 4,595.07   | 5,216.50   | 3,600.63   | -,         | 6,936.72   | 4,903.24   | 4,378.45   | 16,218.42  | 4,792.34    | 5,083.05   | 5,841.15   | 15,716.54    |
| Total                           | 166,719.97 | 104,080.82 | 426,701.33 | 697,502.12 | 190,878.47 | 107,804.53 | 314,036.41 | 612,719.42 | 278,488.17  | 81,930.69  | 275,863.87 | 636,282.73   |
| GROSS INCOME                    | -27,206.39 | 8,499.53   | 228,918.24 | 210,211.38 | -21,557.74 | 99,459.24  | 124,251.24 | 202,152.73 | -54,474.79  | 139,388.81 | 301,385.58 | 386,299.60   |
| OPERATING EXPENSES              | 24,453.87  | 47,606.64  | 28,731.35  | 100,791.86 | 27,110.51  | 37,104.75  | 33,441.93  | 97,657.19  | 21,777.51   | 40,955.53  | 46,514.53  | 109,247.57   |
| OTHER INCOME (EXPENSES)         |            |            |            |            |            |            |            |            |             |            |            |              |
| Interest income                 | 291.84     | 486.39     | 441.87     | 1,220.10   | 42.48      | 243.30     | -34.87     | 250.90     | 690.85      | -425.64    | -31.57     | 233.64       |
| `Interest expense               | -14,871.77 | -15,751.77 | -20,786.33 | -51,409.87 | -11,457.07 | -12,140.09 | -15,612.03 | -39,209.19 | -32,469.33  | -39,377.92 | -25,327.81 | -97,175.06   |
| Other Income(Expense)           | 3,831.95   | 2,322.79   | 2,738.52   | 8,893.26   | 208.97     | 40.00      | 24,118.66  | 24,367.63  | 4,720.10    | 1,506.98   | 2,067.72   | 8,294.79     |
| Total                           | -10,747.99 | -12,942.60 | -17,605.93 | -41,296.51 | -11,205.62 | -11,856.80 | 8,471.77   | -14,590.66 | -27,058.39  | -38,296.58 | -23,291.66 | -88,646.63   |
| INCOME BEFORE INCOME TA         | -62,408.24 | -52,049.71 | 182,580.95 | 68,123.01  | -59,873.87 | 50,497.69  | 99,281.08  | 89,904.89  | -103,310.70 | 60,136.71  | 231,579.39 | 188,405.40   |
| PROVISION FOR INCOME TA         | X          | .00        | -20,436.90 | -20,436.90 |            | .00        | -26,590.34 | -26,590.34 |             | .00        | -60,103.95 | -60,103.95   |
| NET INCOME                      | -62,408.24 | -52,049.71 | 162,144.05 | 47,686.11  | -59,873.87 | 50,497.69  | 72,690.73  | 63,314.55  | -103,310.70 | 60,136.71  | 171,475.44 | 128,301.45   |
| Earnings Per Share              |            |            |            |            |            |            |            |            |             |            |            |              |
| Basic / Dilluted                | (0.22)     | (0.18)     | 0.57       | 0.17       | (0.21)     | 0.18       | 0.26       | 0.22       | (0.37)      | 0.21       | 0.61       | 0.45         |

# CENTRAL AZUCARERA DE TARLAC, INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR EACH OF THE NINE MONTHS ENDED MARCH 31, 2020, 2019, 2018 (IN THOUSAND PESOS)

|                                     | Retained Earnings |                |               | Remeasurement            | Unrealized Cumulative<br>Gain            |                                 |                           |                   |                 |
|-------------------------------------|-------------------|----------------|---------------|--------------------------|--|---------------------------------|---------------------------|-------------------|-----------------|
|                                     | Capital<br>Stock  | Unappropriated | Appropriated  | Revaluation<br>Increment | Gains(Losses) -<br>on Defined<br>Benefit | Financial<br>Assets at<br>FVOCI | AFS<br>Financial<br>Asset | Treasury<br>Stock | Total<br>Equity |
| Balances at June 30, 2017(As Audito | 282,545.96        | 280,932.35     | 200,000.00    | 1,946,793.29             | 226,929.47                               |                                 | 139,069.89                | -7.20             | 3,076,263.76    |
| Total comprehensive income          | .00               | 128,301.45     | .00           | .00                      | .00                                      | .00                             | .00                       | .00               | 128,301.45      |
| Balance at March 31, 2018           | 282,545.96        | 409,233.80     | 200,000.00    | 1,946,793.29             | 226,929.47                               | .00                             | 139,069.89                | -7.20             | 3,204,565.22    |
| Total comprehensive income          | .00               | 455,320.56     | .00           | -6,130.07                | 251,225.77                               | .00                             | -13,816.73                | .00               | 686,599.53      |
| Sale of land at revalued amount     | .00               | 1,181,600.01   | .00           | -1,181,600.01            | .00                                      | .00                             | .00                       | .00               | .00             |
| Dividend declaration                | .00               | -50,856.98     | .00           | .00                      | .00                                      | .00                             | .00                       | .00               | -50,856.98      |
| Appropriation                       | .00               | -2,300,000.00  | 2,300,000.00  | .00                      | .00                                      | .00                             | .00                       | .00               | .00             |
| Reversal of appropriation           | .00               | 200,000.00     | -200,000.00   | .00                      | .00                                      | .00                             | .00                       | .00               | .00             |
| Balance at June 30, 2019 (As Audite | 282,545.96        | -104,702.61    | 2,300,000.00  | 759,063.21               | 478,155.24                               | .00                             | 125,253.17                | -7.20             | 3,840,307.77    |
| Total comprehensive income          | .00               | 63,314.55      | .00           | .00                      | .00                                      | .00                             | .00                       | .00               | 63,314.55       |
| Balance at March 31, 2019           | 282,545.96        | -41,388.06     | 2,300,000.00  | 759,063.21               | 478,155.24                               | .00                             | 125,253.17                | -7.20             | 3,903,622.32    |
| Effect of adopting PFRS 9           | .00               | -1,234.27      | .00           | .00                      | .00                                      | 125,253.17                      | -125,253.17               | .00               | -1,234.27       |
| Total comprehensive income          | .00               | 274,737.37     | .00           | 130,368.00               | -257,767.03                              | -46,924.97                      | .00                       | .00               | 100,413.37      |
| Appropriation                       | .00               | -2,350,000.00  | 2,350,000.00  | .00                      | .00                                      | .00                             | .00                       | .00               | .00             |
| Reversal of appropriation           | .00               | 2,300,000.00   | -2,300,000.00 | .00                      | .00                                      | .00                             | .00                       | .00               | .00             |
| Balance at June 30, 2019 (As Audite | 282,545.96        | 182,115.04     | 2,350,000.00  | 889,431.21               | 220,388.20                               | 78,328.20                       | .00                       | -7.20             | 4,002,801.41    |
| Total comprehensive income          | .00               | 47,686.11      | .00           | .00                      | .00                                      | .00                             | .00                       | .00               | 47,686.11       |
| Balance at March 31, 2020           | 282,545.96        | 229,801.14     | 2,350,000.00  | 889,431.21               | 220,388.20                               | 78,328.20                       | .00                       | -7.20             | 4,050,487.52    |

# CENTRAL AZUCARERA DE TARLAC, INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF CASH FLOWS (IN THOUSAND PESOS)

|   | Nine Months Ended March 31 |             |             |  |
|---|----------------------------|-------------|-------------|--|
| _   | 2020                       | 2019        | 2018        |  |
| CASH FLOWS FROM OPERATING ACTIVITIES                          |                            |             |             |  |
| Income (loss) before income tax                               | 68,123.01                  | 89,904.89   | 188,405.40  |  |
| Adjustments for:  |                            |             |             |  |
| Interest expense  | 51,409.87                  | 39,209.19   | 97,175.06   |  |
| Depreciation and amortization                                 | 100,722.97                 | 98,087.45   | 86,933.58   |  |
| Interest income   | -1,220.10                  | -250.90     | -233.64     |  |
| Operating loss before working capital changes                 | 219,035.75                 | 226,950.63  | 372,280.40  |  |
| Provisions for (reversal of):                                 |                            |             |             |  |
| Decrease (increase) in:                                       |                            |             |             |  |
| Receivables   | -148,789.95                | -208,412.11 | -234,949.23 |  |
| Inventories   | -67,612.92                 | -39,164.67  | 118,330.09  |  |
| Other curent assets   | -21,999.13                 | -78,034.08  | -86,776.56  |  |
| Increase (decrease) in:                                       |                            |             |             |  |
| Trade and other payables                                      | 137,596.64                 | -63,372.35  | -35,466.05  |  |
| Deposits  | 2,584.90                   | 2,847.01    | 1,143.95    |  |
| Cash generated from (used for) operations                     | 120,815.28                 | -159,185.58 | 134,562.59  |  |
| Income tax paid   | -15,674.34                 | -29,353.48  | .00         |  |
| Net cash provided by (used in) operating activities           | 105,140.94                 | -188,539.06 | 134,562.59  |  |
| CASH FLOWS FROM INVESTING ACTIVITIES                          |                            |             |             |  |
| Net disposals of (additions to) property, plant and equipment | -71,263.05                 | -92,188.06  | -116,900.37 |  |
| Decrease (increase) in other noncurrent assets                | -6,904.08                  | -15,492.17  | -12,651.72  |  |
| Interest received   | 1,220.10                   | 250.90      | 233.64      |  |
| Net cash provided by (used in) investing activities           | -76,947.02                 | -107,429.33 | -129,318.45 |  |
| CASH FLOWS FROM FINANCING ACTIVITIES                          |                            |             |             |  |
| Payments of:  |                            |             |             |  |
| Interest  | -45,285.26                 | -31,683.46  | -102,049.31 |  |
| Increase(decrease) in non current liablities                  | -4,501.84                  | -13,275.50  | .00         |  |
| Notes payable   | .,002.0                    | -97,500.00  | -94,322.94  |  |
| Proceeds from availment of notes payable                      | 15,452.68                  | 147,500.00  | 80,000.00   |  |
| Net cash provided by (used) in financing activities           | -34,334.42                 | 5,041.05    | -116,372.25 |  |
| NET INCREASE (DECREASE) IN CASH                               | -6,140.51                  | -290,927.34 | -111,128.10 |  |
| CASH AT BEGINNING OF YEAR                                     | 213,611.50                 | 355,179.30  | 238,194.86  |  |
| CASH AT END OF YEAR   | 207,470.99                 | 64,251.96   | 127,066.75  |  |
| CASHAI LIND OF I LAIN   | 201,710.93                 | 01/231.30   | 127,000.73  |  |

# CENTRAL AZUCARERA DE TARLAC, INC. AND SUBSIDIARY NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# 1. Corporate Information and Authorization for the Issuance of the Consolidated Financial Statements

## Corporate Information

Central Azucarera de Tarlac, Inc. (formerly Central Azucarera de Tarlac; CATI; the Parent Company) was incorporated and registered with the Philippine Securities and Exchange Commission (SEC) on June 19, 1927. On January 27, 1976, the Board of Directors and the stockholders approved the extension of the corporate life of the Parent Company for another 50 years. The Parent Company and its wholly owned subsidiary, Luisita Land Corporation (LLC), collectively referred to as "the Group", are engaged in the production and sale of sugar and by-products, developing, leasing and selling real properties and other ancillary services.

As at June 30, 2019, the Parent Company is 71.40% owned by CAT Resource & Asset Holdings, Inc. (CRAHI). The ultimate parent is First Lucky Holdings Corporation.

On December 13, 2017, the Board of Directors (BOD) approved to amend its articles of incorporation by changing its corporate name from Central Azucarera de Tarlac to Central Azucarera de Tarlac, Inc.

LLC was incorporated and registered with the SEC on May 11, 1977. Currently, the subsidiary maintains and operates Luisita Industrial Park (LIP), Luisita Business Park (LBP) and Las Haciendas de Luisita (LHDL) in Tarlac and provides water distribution and wastewater treatment services to locators in LIP and residents of LHDL.

The registered office address and place of business of the Parent Company is San Miguel, Tarlac City.

# 2. Basis of Preparation, Statement of Compliance and Basis of Consolidation

# **Basis of Preparation**

The consolidated financial statements have been prepared using historical cost basis, except for land under "Property, plant and equipment" account that has been measured at revalued amount, land under "Investment property" and investment in listed shares of stock under "Financial asset at FVOCI" (AFS financial assets in prior period) account that have been measured at fair value. The consolidated financial statements are presented in Philippine peso (Peso) unit, which is the Parent Company's functional and presentation currency. All amounts are rounded to the nearest Peso, except when otherwise indicated.

The consolidated financial statements provide comparative information in respect of the previous periods.

#### Statement of Compliance

The accompanying consolidated financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRSs) which include the availment of the deferral granted by the Philippine SEC under Memorandum Circular No. 2019 as discussed in Note 3.

# Basis of Consolidation

The consolidated financial statements include the financial results of the Parent Company and its subsidiary. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

Specifically, the Group controls an investee if, and only if, the Group has:

- power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee)
- exposure, or rights, to variable returns from its involvement with the investee
- the ability to use its power over the investee to affect its returns

Generally, there is a presumption that a majority of voting rights results in control. To support this presumption and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- the contractual arrangement(s) with the other vote holders of the investee;
- rights arising from other contractual arrangements; and
- the Group's voting rights and potential voting rights.

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Group gains control until the date the Group ceases to control the subsidiary.

Profit and loss and each component of other comprehensive income are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the consolidated financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognizes the related assets (including goodwill), liabilities, non-controlling interest and other components of equity, while any resulting gain or loss is recognized in the consolidated statements of income. Any investment retained is recognized at fair value.

The consolidated financial statements comprise the financial statements of the Parent Company and its subsidiary.

# 3. Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous financial year except for the adoption of the following new, amended and improvements to PFRSs, Philippine Accounting Standards (PAS) and Philippine Interpretations from International Financial Reporting Interpretations Committee (IFRIC) which are effective for annual periods beginning July 1, 2018.

# Adoption of PFRS 9, Financial Instruments

The adoption of PFRS 9 reflects all phases of the financial instruments project and replaces PAS 39, *Financial Instruments: Recognition and Measurement*, and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. Retrospective application is required but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions.

The Group applied the modified retrospective approach in adopting this standard with July 1, 2018 as the initial date of application and resulted to the following:

- Classification and Measurement of Financial Instruments
   The Group revisited all of its financial instruments and applied the requirements of PFRS
   9.
  - Classification of financial instruments

The Group's financial assets composed of "Cash and cash equivalents" and "Receivables" continue to be classified and measured at amortized costs on the basis that these financial assets are expected to be held to collect contractual cash flows upon maturity at an amount equivalent to principal and interest only.

The Group's investment in shares of stock amounting to ₱173.9 million classified as available-for-sale (AFS) financial assets as at June 30, 2018 are reclassified irrevocably as an equity instrument designated at FVOCI beginning July 1, 2018. All fair value changes, net of tax, amounting to ₱125.3 million presented as "Unrealized cumulative gains on AFS financial assets" as at June 30, 2018 are now recognized as "Unrealized cumulative gains on financial assets at FVOCI" beginning July 1, 2018.

The Group's financial liabilities comprising of "Trade and other payables", "Short-term notes payable" and Mortgage payable under "Other current and noncurrent liabilities" continue to be classified and measured at amortized costs.

# Impairment of financial asset

The adoption of PFRS 9 resulted to a fundamental change in the way the Group computes for impairment losses from "incurred loss" to "expected credit loss (ECL)" approach. The ECL approach incorporates forward-looking rates in the evaluation.

PFRS 15, Revenue from Contracts with Customers

PFRS 15 establishes a new five-step model that will apply to revenue arising from contracts

with customers. Under PFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in PFRS 15 provide a more structured approach to measuring and recognizing revenue.

The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under PFRS. Entities can choose to apply the standard using either a full retrospective approach, with some limited relief provided, or a modified retrospective approach.

With the effectivity of PFRS 15 on July 1, 2018, as approved by Financial Reporting Standards Council (FRSC), the Philippine Interpretations Committee (PIC) issued Q&A 2019-3, *Revenue Recognition Guidance for Sugar Millers*, to assist companies operating in the sugar industry in the adoption of PFRS 15. PIC Q&A 2019-3 states that a miller should recognize revenue arising from its sugar milling operation under either output sharing agreement or cane purchase agreement, and that providing free storage constitutes a separate performance obligation in the case of an output sharing agreement.

In response to concerns raised by the sugar industry on the implementation and adoption of PIC Q&A 2019-3, the Philippine SEC issued Memorandum Circular No. 06 on April 4, 2019, allowing the deferral of the the application of the provisions of the above-mentioned PIC Q&A 2019-3 for a period of one (1) year.

Effective July 1, 2019, the Philippine sugar millers will adopt PIC Q&A 2019-3 and any subsequent amendments thereto retrospectively or as the Philippine SEC will later prescribe.

The Group availed of the deferral of adoption of the above specific provisions. Had these provisions been adopted and had the output sharing agreement deemed more appropriate, it would have increased revenue from milling and cost of tolling services.

Amendments to PFRS 2, Share-based Payment, Classification and Measurement of Share-based Payment Transactions

The amendments to PFRS 2 address three main areas: the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction; the classification of a share-based payment transaction with net settlement features for withholding tax obligations; and the accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash-settled to equity-settled.

These amendments did not have any impact on the consolidated financial statements as the Group does not have any share-based payment transaction.

Amendments to PFRS 4, *Insurance Contracts - Applying PFRS 9, Financial Instruments, with PFRS 4* 

The amendments address concerns arising from implementing PFRS 9, the new financial instruments standard before implementing the new insurance contracts standard. The amendments introduce two options for entities issuing insurance contracts: a temporary exemption from applying PFRS 9 and an overlay approach. The temporary exemption is first applied for reporting periods beginning on or after July 1, 2018. An entity may elect

the overlay approach when it first applies PFRS 9 and apply that approach retrospectively to financial assets designated on transition to PFRS 9. The entity restates comparative information reflecting the overlay approach if, and only if, the entity restates comparative information when applying PFRS 9.

The amendments are not applicable to the Group since the Group does not have any activities related to insurance contracts.

Amendments to PAS 28, *Investments in Associates and Joint Ventures, Measuring an Associate or Joint Venture at Fair Value* (Part of *Annual Improvements to PFRSs* 2014 - 2016 Cycle)

The amendments clarify that an entity that is a venture capital organization, or other qualifying entity, may elect, at initial recognition on an investment-by-investment basis, to measure its investments in associates and joint ventures at FVPL. They also clarify that if an entity that is not itself an investment entity has an interest in an associate or joint venture that is an investment entity, the entity may, when applying the equity method, elect to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture, at the later of the date on which (a) the investment entity associate or joint venture is initially recognized; (b) the associate or joint venture becomes an investment entity; and (c) the investment entity associate or joint venture first becomes a parent. Retrospective application is required.

These amendments did not have any impact on the consolidated financial statements since none of the entities within the Group is a venture capital organization or an investment entity.

Amendments to PAS 40, *Investment Property - Transfers of Investment Property*The amendments stated that an entity should transfer property, including property under construction or development into, or out of investment property. The amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in management's intentions for the use of a property does not provide evidence of a change in use. The amendments should be applied prospectively to changes in use that occur on or after the beginning of the annual reporting period in which the entity first applies the amendments. Retrospective application is only permitted if this is possible without the use of hindsight.

The Group's current practice is in line with the clarifications issued. Accordingly, it did not have any effect on the consolidated financial statements.

Philippine Interpretation from IFRIC-22, Foreign Currency Transactions and Advance Consideration

The interpretation clarifies that, in determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which an entity initially recognizes the nonmonetary asset or non-monetary liability arising from the advance consideration. If there are multiple

payments or receipts in advance, then the entity must determine the date of the transaction for each payment or receipt of advance consideration. Retrospective application of this interpretation is not required.

The amendments did not have any impact on the consolidated financial instruments as the Group does not have any foreign currency transaction involving advance consideration.

# New Accounting Standards, Interpretation and Amendments to Existing Standards Effective Subsequent to June 30, 2019

Standards and interpretation issued but not yet effective up to the date of issuance of the consolidated financial statements are listed below. The Group intends to adopt these standards and interpretation when they become effective. The Group is currently assessing the potential impact of adopting these new standard and interpretation on July 1, 2019.

# • PFRS 16, Leases

PFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single onbalance sheet model similar to the accounting for finance leases under PAS 17, Leases. The standard includes two recognition exemptions for lessees – leases of 'low-value' assets (e.g., personal computers) and short-term leases (i.e., leases with a lease term of 12 months or less). At the commencement date of a lease, a lessee will recognize a liability to make lease payments (i.e., the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset). Lessees will be required to separately recognize the interest expense on the lease liability and the depreciation expense on the right-of-use asset.

Lessees will be also required to remeasure the lease liability upon the occurrence of certain events (e.g., a change in the lease term, a change in future lease payments resulting from a change in an index or rate used to determine those payments). The lessee will generally recognize the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset.

Lessor accounting under PFRS 16 is substantially unchanged from today's accounting under PAS 17. Lessors will continue to classify all leases using the same classification principle as in PAS 17 and distinguish between two types of leases: operating and finance leases.

PFRS 16 also requires lessees and lessors to make more extensive disclosures than under PAS 17.

A lessee can choose to apply the standard using either a full retrospective or a modified retrospective approach. The standard's transition provisions permit certain reliefs.

Philippine Interpretation IFRIC-23, Uncertainty over Income Tax Treatments
 The interpretation addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of PAS 12, Income Taxes, and does not apply to taxes or levies outside the scope of PAS 12, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments.

The interpretation specifically addresses the following:

- Whether an entity considers uncertain tax treatments separately
- The assumptions an entity makes about the examination of tax treatments by taxation authorities
- How an entity determines taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates
- How an entity considers changes in facts and circumstances

An entity must determine whether to consider each uncertain tax treatment separately or together with one or more other uncertain tax treatments. The approach that better predicts the resolution of the uncertainty should be followed. Listed below are those new standards, amendments and improvements to existing standards that the Group is considering not to have any impact:

## Effective beginning July 1, 2019

- Amendments to PFRS 9, Prepayment Features with Negative Compensation
- Amendments to PAS 19, Employee Benefits, Plan Amendment, Curtailment or Settlement
- Amendments to PAS 28, Long-term Interests in Associates and Joint Ventures
- Annual Improvements to PFRSs 2015-2017 Cycle
  - Amendments to PFRS 3, *Business Combinations*, and PFRS 11, *Joint Arrangements*,

Previously Held Interest in a Joint Operation

 Amendments to PAS 12, Income Tax Consequences of Payments on Financial Instruments

Classified as Equity

 Amendments to PAS 23, Borrowing Costs, Borrowing Costs Eligible for Capitalization

## Effective beginning July 1,2020

- Amendments to PFRS 3, *Definition of a Business*
- Amendments to PAS 1, Presentation of Financial Statements, and PAS 8, Accounting Policies,

Changes in Accounting Estimates and Errors, Definition of Material

## Effective beginning July 1,2021

• PFRS 17, Insurance Contracts

#### Deferred effectivity

 Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28, Sale or Contribution of Assets between and Investor and its Associate or Joint Venture

# 4. Summary of Significant Accounting and Financial Reporting Policies

# **Business Combinations and Goodwill**

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, which is measured at acquisition date fair value, and the amount of any non-controlling interests in the acquiree. For each business combination, the Group elects whether to measure the non-controlling interests in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred and included in administrative expenses.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of PAS 39 is measured at fair value with the changes in fair value recognized in the consolidated statement of income.

Goodwill is initially measured at cost (being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interests) and any previous interest held over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Group re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognized at the acquisition date. If the reassessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognized in the consolidated statement of income.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill has been allocated to a cash-generating unit (CGU) and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the cash-generating unit retained.

#### Current versus Noncurrent Classification

The Group presents assets and liabilities in the consolidated balance sheet based on current/noncurrent classification. An asset is current when it is:

- Expected to be realized or intended to be sold or consumed in normal operating cycle;
- Held primarily for the purpose of trading;

- Expected to be realized within twelve months after the reporting period; or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as noncurrent.

A liability is current when:

- It is expected to be settled in normal operating cycle;
- It is held primarily for the purpose of trading;
- It is due to be settled within twelve months after the reporting period; or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Group classifies all other liabilities as noncurrent.

Deferred income tax assets and liabilities are classified as noncurrent assets and liabilities.

#### Fair Value Measurement

The Group measures financial instruments such as financial assets at FVOCI (AFS financial assets in prior period) and nonfinancial assets such as land carried at revalued amount and investment property, at fair value at each reporting date. Also, fair values of financial instruments measured at amortized cost are disclosed in Note 31. Fair values are determined based on an annual evaluation performed by an accredited external appraiser applying a valuation model approved by the International Valuation Standards Committee.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- in the principal market for the asset or liability, or
- in the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their best economic interest.

The fair value of financial instruments that are traded in active markets at each reporting date is determined by reference to quoted market prices or dealer price quotations (bid price for long positions and ask price for short positions), without any deduction for transaction costs at the close of business on the reporting date. When current bid prices and asking prices are not available, the prices of the most recent transaction provide evidence of the current fair value as long as there has not been a significant change in economic circumstances since the time of the transaction.

A fair value measurement of a non-financial asset takes into account a market participant's

ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities.
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by

re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

The Group measures fair value on its land, recognized as property, plant and equipment and investment property and financial assets at FVOCI (AFS financial assets in prior period).

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

## Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less from the date of acquisition and are subject to an insignificant risk of change in value.

#### Financial Instruments (Policies under PFRS 9 and PAS 39)

A financial instrument is any contract that give rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

#### Financial Assets

Initial Recognition and Measurement under PFRS 9

Financial assets are classified, at initial recognition, as subsequently measured at amortized cost.

FVOCI, and fair value through profit or loss (FVTPL).

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them.

With the exception of trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient, the Group initially measures a financial asset at its fair value plus, in the case of a financial asset not at FVTPL, transaction costs. Trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient are measured at the transaction price determined under PFRS 15.

In order for a financial asset to be classified and measured at amortized cost or FVOCI, it needs to give rise to cash flows that are "solely payments of principal and interest (SPPI)" on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Purchases or sales of financial assets that require delivery of assets within a time frame established by

regulation or convention in the market place (regular way trades) are recognized on the trade date,

i.e., the date that the Group commits to purchase or sell the asset.

# Subsequent Measurement under PFRS 9

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortized cost (debt instruments)
- Financial assets at FVOCI with recycling of cumulative gains and losses (debt instruments)
- Financial assets designated at FVOCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)
- Financial assets at FVTPL

Upon adoption of PFRS 9 as at July 1, 2018, the Group's financial assets are categorized as financial assets at amortized cost (debt instrument) which mainly includes the Group's "Cash and cash equivalents" and "Receivables", and financial assets at FVOCI comprising of equity instruments.

#### Financial Assets at Amortized Cost

The Group measures financial assets at amortized cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets at amortized cost are subsequently measured using the effective interest rate (EIR) method and are subject to impairment. Gains and losses are recognized in the consolidated statement of income when the asset is derecognized, modified or impaired.

# Financial Assets Designated at FVOCI

Upon initial recognition, the Group can elect to classify irrevocably its equity investments as equity instruments designated at fair value through OCI when they meet the definition of equity under

PAS 32, *Financial Instruments: Presentation*, and are not held for trading. The classification is determined on an instrument-by-instrument basis.

Gains and losses on these financial assets are never recycled to the consolidated statement of income. Dividends are recognized in the consolidated statement of income when the right of payment has been established, except when the Group benefits from such proceeds as a recovery of part of the cost of the financial asset, in which case, such gains are recorded in OCI. Equity instruments designated as financial assets at FVOCI are not subject to impairment assessment. The Group elected to classify irrevocably its equity investments recognized under "Financial assets at FVOCI" under this category.

# Policy Prior to Adoption of PFRS 9 in Accordance with PAS 39

The Group categorizes its financial assets as loans and receivables and AFS financial assets as at June 30, 2018.

#### Loans and Receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. These are not entered into with the intention of immediate or short-term resale and are not classified as financial assets held for trading or designated as either AFS financial assets or financial assets at FVTPL. This accounting policy relates to the Group's "Cash and cash equivalents" and "Receivables".

These are recognized initially at fair value, which normally pertains to the billable amount. After initial measurement, loans and receivables are measured at amortized cost using the EIR method, less allowance for impairment losses. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the EIR.

# AFS Financial Assets

AFS financial assets are those non-derivative financial assets which are designated as such or do not qualify to be classified as financial assets at FVPL, Held-to-maturity investments, or loans and receivables. AFS financial assets are purchased and held indefinitely and may be sold in response to liquidity requirements or changes in market conditions. These include equity instruments investments.

After initial recognition, AFS financial assets are measured at fair value with gains or losses being recognized as a separate component in the equity section of the consolidated balance sheet until the equity investment is derecognized or until the equity investment is determined to be impaired at which time the cumulative gains or losses previously reported in equity is included in the consolidated statement of income.

Interest earned on holding AFS financial assets is included under "Interest income" account in the consolidated statement of income using the EIR method. Dividends earned on holding AFS financial assets are recognized in the consolidated statement of income when the right to the payment has been established.

Impairment of Financial Assets Policy in Accordance with PFRS 9

The Group applied the ECL model on the impairment of the following debt instruments financial assets not measured at FVTPL:

- those that are measured at amortized cost and FVOCI;
- loan commitments; and
- financial guarantee contracts.

ECL calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the balance sheet date about past events, current conditions and forecast of future economic conditions.

Amount of ECL to be recognized is based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original EIR. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

The following stages are applicable to those financial assets being assessed for ECL depending on its credit quality:

# Stage 1: 12-month

For credit exposures where there have not been significant increases in credit risk since initial recognition and that are not credit-impaired upon origination, the portion of lifetime ECLs that represent the ECLs that result from default events that are possible within the 12-months after the reporting date are recognized.

# Stage 2: Lifetime ECL

For credit exposures where there have been significant increases in credit risk since initial recognition on an individual or collective basis but are not credit-impaired, lifetime ECLs representing the ECLs that result from all possible default events over the expected life of the financial asset are recognized.

#### Stage 3: Credit-impaired

Financial assets are credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of those financial assets have occurred. For these credit exposures, lifetime ECLs are recognized and interest revenue is calculated by applying the credit-adjusted EIR to the amortized cost of the financial asset.

#### Determining the Stage for Impairment

At each reporting date, the Group assesses whether there has been a significant increase in credit risk for financial assets since initial recognition by comparing the risk of default occurring over the expected life between the reporting date and the date of initial recognition. The Group considers reasonable and supportable information that is relevant and available without undue cost or effort for this purpose. This includes quantitative and qualitative information and forward-looking analysis.

An exposure will migrate through the ECL stages as credit quality deteriorates. If, in a

subsequent period, credit quality improves and also reverses any previously assessed significant increase in credit risk since origination, then the loss allowance measurement reverts from lifetime ECL to 12-months ECL. For trade receivables, the Group applied a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk but instead recognizes a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

The Group performs an assessment whether its financial asset is in default when contractual payments are past due. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

# Policy Prior to Adoption of PFRS 9 in Accordance with PAS 39 Loans and Receivables

The Group assesses at each reporting date whether there is an objective evidence that a financial or group of financial assets is impaired. Objective evidences of impairment may include indications that the debtor is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults. If there is objective evidence that an impairment loss on financial assets carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the asset's original EIR.

# AFS Financial Assets

The Group assesses at each reporting date whether there is objective evidence that the AFS financial assets are impaired. If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset.

#### Derecognition (in Accordance with PFRS 9 and PAS 39)

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized (i.e., removed from the consolidated balance sheet) when:

- The rights to receive cash flows from the asset have expired; or
- The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a "pass-through" arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has

entered into a "pass-through" arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Group continues to recognize the transferred asset to the extent of its continuing involvement. In that case, the Group also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

# Financial Liabilities

Initial Recognition and Measurement under PFRS 9

Financial liabilities are classified, at initial recognition, as financial liabilities at FVTPL, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Group's financial liabilities are categorized as financial liabilities at amortized cost which comprise of "Trade and other payables", "Short-term notes payable" and Mortgage payable under "Other current and noncurrent liabilities".

After initial recognition, financial liabilities at amortized cost are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in the consolidated statement of income when the liabilities are derecognized as well as through the EIR amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included as finance costs in the consolidated statement of income.

# Policy Prior to Adoption of PFRS 9 in Accordance with PAS 39

The Group categorizes its financial liabilities comprising of "Trade and other payables", "Short-term notes payable" and Mortgage payable under "Other current and noncurrent liabilities" as other financial liabilities.

Other financial liabilities pertain to those issued financial liabilities or their components where the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares, which are not designated as financial liabilities at FVTPL.

#### Derecognition (in Accordance with PFRS 9 and PAS 39)

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the

same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the consolidated statement of income.

Offsetting of Financial Instruments (in Accordance with PFRS 9 and PAS 39)
Financial assets and financial liabilities are offset and the net amount is reported in the consolidated balance sheet if there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, to realize the assets and settle the liabilities simultaneously.

# Inventories

Inventories are valued at the lower of cost and net realizable value (NRV). Cost is determined using the weighted average method for raw and refined sugar, alcohol, yeast, molasses and carbon dioxide, and using the moving average method for spare parts and supplies. NRV for raw sugar, alcohol, yeast, molasses and carbon dioxide is the selling price in the ordinary course of business less costs of conversion, marketing and distribution. NRV of spare parts and supplies is the current replacement cost.

# Real Estate Held for Sale and Development

Real estate held for sale and development are carried at the lower of cost and NRV. NRV is the selling price in the ordinary course of business, less costs of completion and estimated costs to make the sale. Costs include acquisition cost of land, expenditures for development and improvements of the property and borrowing costs, if any.

# Advances to Supplier

Advances to suppliers represent advance payment on goods or services to be purchased in connection with the Group's operations. These are recognized as an asset or charged against profit or loss upon actual receipt of goods or services, which is normally within twelve months or within the operating cycle.

These are presented as part of "Other current assets" in the consolidated balance sheets.

## Advances for Land Preparation

These pertain to cash advanced for future land preparation.

#### Property, Plant and Equipment

The initial cost of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditures incurred after the property, plant and equipment have been put into operations, such as repairs and maintenance and overhaul costs, are normally charged to operations in the period the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property, plant and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as additional costs of property, plant and equipment.

Cost also includes any asset retirement obligation and interest on borrowed funds used, if any. When assets are sold or retired, their costs and accumulated depreciation, amortization and impairment losses, if any, are eliminated from the accounts and any gain

or loss resulting from their disposal is included in the consolidated statement of income of such period

Subsequently, property, plant and equipment, except for land, are stated at cost, less accumulated depreciation and amortization and impairment in value, if any. Land is carried at revalued amount, which is the fair value at the date of the revaluation. Valuations are performed annually which management believes is sufficient enough to ensure that the fair value of revalued assets does not differ materially from its carrying amount.

Any revaluation surplus, net of tax, is credited to the "Revaluation increment" account included in the equity section of the consolidated balance sheet. Revaluation increase, except to the extent that it reverses a revaluation decrease of the same asset previously recognized in the consolidated statement of income, is recognized in the consolidated statement of comprehensive income. A revaluation decrease, except to the extent that it reverses a revaluation increase of the same asset previously recognized in the consolidated statement comprehensive income, is recognized in the consolidated statement of income.

The revaluation surplus included in equity in respect of an item of property, plant and equipment may be transferred directly to retained earnings when the asset is derecognized. This may involve transferring the whole of the surplus when the asset is retired or disposed of. However, some of the surplus may be transferred as the asset is used by the Group. In such a case, the amount of the surplus transferred would be the difference between depreciation based on the revalued carrying amount of the asset and depreciation based on the asset's original cost. Transfers from revaluation surplus to retained earnings are not made through the consolidated statement of income.

Depreciation and amortization are computed on a straight-line basis over the estimated useful lives of the assets as follows:

|                                      | Number of  |
|--------------------------------------|------------|
| Category                             | years      |
| Machinery and equipment              | 2-25 years |
| Agricultural machinery and equipment | 5-12 years |
| Buildings and improvements           | 2-25 years |
| Transportation equipment             | 2-5 years  |
| Land improvements                    | 5-15 years |
| Furniture, fixtures and equipment    | 2-10 years |
| Communication and utility systems    | 2-5 years  |
| Roads and bridges                    | 10 years   |

The useful life of each of the property, plant and equipment is estimated based on the period over which the asset is expected to be available for use. Such estimation is based on a collective assessment of industry practice and experience with similar assets.

The assets' residual values, useful lives and depreciation and amortization method are reviewed, and adjusted if appropriate, at each financial year-end.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the derecognition of the asset (calculated as the difference between the net

disposal proceeds and the carrying amount of the item) is included in the consolidated statement of income in the year the item is derecognized.

Fully depreciated and amortized property, plant and equipment are retained in the accounts until they are no longer in use.

Construction in-progress is stated at cost. This includes cost of construction and other direct costs. Construction in-progress is not depreciated until such time the relevant assets are completed and become available for operational use.

#### **Investment Property**

Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at fair value, which reflects market conditions at the reporting date. Gain or loss arising from changes in the fair values of investment properties is included in the consolidated statement of income in the period in which they arise, including the corresponding tax effect, if any.

Investment properties are derecognized either when they have been disposed of or when they are permanently withdrawn from use and no future economic benefit is expected from their disposal. The difference between the net disposal proceeds and the carrying amount of the asset, at the beginning of the year when the disposal is made, is recognized in the consolidated statement of income in the period of derecognition.

Transfers are made to (or from) investment property only when there is a change in use. For a transfer from investment property to owner-occupied property, the deemed cost for subsequent accounting is the fair value at the date of change in use. In the case of an owner-occupied property becoming an investment property, previously recognized revaluation surplus is retained until such time that the property is disposed. On subsequent disposal, the revaluation surplus may be transferred to retained earnings; note that this transfer is not made through the consolidated statement of income.

#### Impairment of Nonfinancial Assets

## Property, Plant and Equipment and Advances

The Group assesses at each reporting date whether there is an indication that these non-financial assets may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount. The asset's or cash generating unit's recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or group of assets. When the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessment of the time value of money and the risks specific to the asset. Any impairment loss is recognized in the consolidated statement of income in those expense categories consistent with the function of the impaired asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized

impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. The increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the consolidated statement of income unless the asset is carried at revalued amount, in which case, the reversal is treated as a revaluation increase. After such a reversal, the depreciation and amortization charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

#### Goodwill

Goodwill is tested for impairment annually and when circumstances indicate that the carrying value may be impaired. The Group assesses whether there are any indicators that goodwill is impaired at each reporting date.

Impairment is determined for goodwill by assessing the recoverable amount of the CGUs, to which the goodwill relates. Where the recoverable amount of the CGUs is less than their carrying amount,

an impairment loss is recognized. Impairment losses relating to goodwill cannot be reversed in future periods. The Group performs impairment test of goodwill annually (as at June 30) or when an impairment indicator exists.

#### Customers' Advances

Customers' advances are recognized in "Trade and other payables" when cash is received from customers for services to be rendered or for goods to be delivered in the future.

## **Provisions**

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as interest expense.

#### Equity

#### Capital Stock

Capital stock is measured at par value for all shares issued. Incremental costs incurred directly attributable to the issuance of new shares are shown in equity as deduction from proceeds, net of tax.

#### Retained Earnings

Retained earnings include cumulative profits and are reduced by dividends. Retained earnings also include effect of changes in accounting policies as may be required by the standards' transitional provisions. When retained earnings account has a debit balance, it is called 'deficit' a deficit is not an asset but a reduction from equity.

#### Revaluation Increment

Revaluation increment consists of the revaluation adjustment made on its property, plant and equipment being carried at revalued amount, net of tax.

## Treasury Shares

The Group's equity instruments which are reacquired (treasury shares) are recognized at cost and deducted from equity. No gain or loss is recognized in the consolidated statement of income on the purchase, sale, issue or cancellation of the Group's own equity instruments. Any difference between the carrying amount and the consideration is recognized in the "Additional paid-in capital" account in the consolidated balance sheet.

## Revenue Recognition (PFRS 15)

Revenue from contracts with customers is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. The Group has concluded that it is the principal in its revenue arrangements because it controls the goods or services before transferring them to the customer.

#### Revenue Recognition (PAS 18)

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Sales are measured at the fair value of the consideration received, net of discounts and returns. The Group assesses its revenue arrangements against specific criteria in order to determine if it is acting as a principal or agent. The Group has concluded that it is acting as principal in all of its revenue arrangements.

The following specific recognition criteria are also being considered under PAS 18 and PFRS 15:

## Sale of Sugar (PAS 18 and PFRS 15)

Sale of sugar is recognized upon endorsement and transfer of quedans and/or issuance of a sugar release order in the name of the customer which represents ownership title over the sugar.

## Sale of By-Products (PAS 18 and PFRS 15)

Sale of by-products, which includes molasses, alcohol, carbon dioxide and yeasts, is recognized upon shipment or delivery and acceptance by the customers.

#### Tolling Fee (PAS 18 and PFRS 15)

Revenue is recognized when services have been rendered.

## Industrial Services (PAS 18 and PFRS 15)

Revenue from industrial services, which include water and wastewater treatment services and locator fees are recognized as the services are rendered.

#### Sale of Real Estate (PAS 18 and PFRS 15)

Revenue from sale of real estate is accounted for using the full accrual method. The Group assesses whether it is probable that the economic benefits will flow to the Group when the contract price is collectible. Collectability of the contract price is demonstrated by the

buyer's commitment to pay, which is supported by the buyer's initial and continuing investments that motivate the buyer to honor its obligation. Collectability is also assessed by considering factors such as collections and credit standing of the buyer.

The Group recognizes revenue in full when the buyer has paid 25% of the selling price for property sold. The Group determines that the significant risks and rewards of the property sold are transferred to the buyer at this point.

Back out sales are recognized once the Group determines that a buyer will not be able to continue its commitment to complete payment of the entire contract price. Revenue and cost of sales previously recognized is reversed and the related inventory is recorded back at fair value with any difference recognized as other income or loss.

Nonrefundable payments by customers are recognized as other income.

For income tax purposes, full recognition is applied when more than 25% of the selling price has been collected in the year of sale. Otherwise, the installment method is applied.

## Other Income (PAS 18 and PFRS 15)

This includes revenue recognized when earned from sources other than the normal business operations of the Group.

#### **Expenses**

## Cost of Goods Sold and Tolling Services

These are the direct and allocated indirect costs that are incurred upon processing of the Group's products and rendering of the Group's tolling services. These are recognized when the related goods are sold and the related services are rendered.

#### Cost of Industrial Services

Costs that are directly related to water and wastewater treatment services and are recognized when incurred.

#### Cost of Real Estate Sales

Costs from the sale of real estate are recognized when the buyer makes a down payment upon which the significant risks and rewards of the land are transferred.

#### Operating Expenses

These are expenses that are related to cost of administering and selling functions of the Group. These expenses are recognized when incurred.

#### Income Taxes

## Current Income Tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the tax authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date.

#### Deferred Income Tax

Deferred income tax is provided using the balance sheet liability method on temporary

differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Deferred income tax liabilities are recognized for all taxable temporary differences, except:

- when the deferred income tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred income tax assets are recognized for all deductible temporary differences and carryforward benefits of unused tax credits from excess minimum corporate income tax (MCIT) over regular corporate income tax and net operating loss carryover (NOLCO), to the extent that it is probable that sufficient future taxable profits will be available against which the deductible temporary differences and carryforward benefits of unused tax credits and tax losses can be utilized except:

- when the deferred income tax asset relating to the deductible temporary difference
  arises from the initial recognition of an asset or liability in a transaction that is not a
  business combination and, at the time of the transaction, affects neither the accounting
  profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred income tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and sufficient future taxable profits will be available against which the temporary differences can be utilized.

The carrying amount of deferred income tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient future taxable profits will be available to allow all or part of the deferred income tax asset to be utilized. Unrecognized deferred income tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that sufficient future taxable profits will allow the deferred income tax asset to be recovered.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at the reporting date.

Deferred income tax relating to items recognized outside the consolidated statement of income is recognized outside the consolidated statement of income. Deferred income tax items are recognized in correlation to the underlying transaction either in other comprehensive income or directly in equity.

#### Value-added Tax (VAT)

Revenue, expenses and assets are recognized net of the amount of VAT, except:

 where the VAT incurred on a purchase of assets or services is not recoverable from the tax authority, in which case the VAT is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and

receivables and payables that are stated with the amount of VAT included.

The net amount of VAT recoverable from or payable to, the tax authority is included as part of "Other current assets" or "Trade and other payables" accounts, respectively, in the consolidated balance sheet.

## **Operating Leases**

Leases where the lessor retains substantially all the risks and rewards of ownership are classified as operating leases. Payments made under operating leases are recognized in the consolidated statement of income on a straight-line basis over the period of the lease.

The determination of whether an arrangement contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A reassessment is made after the inception of the lease only if one of the following applies

- (a) there is a change in contractual terms, other than a renewal or extension of the arrangement;
- (b) a renewal option is exercised or extension is granted, unless that term of the renewal or extension was initially included in the lease term;
- (c) there is a change in the determination of whether fulfillment is dependent on a specified asset; or
- (d) there is a substantial change to the asset.

When a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for scenarios (a), (c) or (d) above, and at the date of renewal or extension period for scenario (b).

When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognized.

#### **Retirement Cost**

The Parent Company has a funded, noncontributory defined benefit retirement plan, covering substantially all of its permanent employees. The Subsidiary does not have a formal retirement plan. In this case, employees who will qualify for retirement will be paid the minimum retirement under Republic Act 7641. Retirement expense is actuarially determined using the projected unit credit method. This method reflects discount rate, salary increase and average working lives of employees to the date of valuation. Retirement benefit costs comprise the following:

- service cost,
- net interest on the net defined benefit liability or asset, and
- remeasurements of net defined benefit liability or asset.

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in the consolidated statement of income. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in the consolidated statement of income.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in other comprehensive income (OCI) in the period in which they arise. Remeasurements are not reclassified to the consolidated statement of income in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund (other than non-transferable financial instruments issued by the reporting entity). Plan assets are not available to the creditors of the Group, nor can they be paid directly to the Group. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a pre-tax discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of plan assets is higher than the present value of defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The Group's right to be reimbursed of some or all of the expenditures required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

#### **Borrowing Costs**

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective assets. All other borrowing costs are expensed in the period they are incurred. Borrowing costs consist of interest and other costs that the Group incurs in connection with the borrowing of funds.

## Segment Information

For management purposes, the Group is organized and managed separately according to the nature of the business. These operating businesses are the basis upon which the Group reports its segment information presented in Note 6 to the consolidated financial statements.

An operating segment is a component of an entity:

- (a) that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses relating to transactions with other components of the same entity);
- (b) with operating results regularly reviewed by the entity's chief operating decision maker to make decisions about resources to be allocated to the segment and to assess its

## performance; and

(c) for which discrete financial information is available.

#### Earnings Per Share (EPS)

Earnings per share is computed by dividing the net income attributable to equity holders of the Group by the weighted average number of shares outstanding during the year adjusted to give retroactive effect to any stock dividends declared during the year.

Basic earnings per share is calculated by dividing the net income attributable to equity holders of the Group for the year by the weighted average number of common shares outstanding during the year.

Diluted earnings per share is computed in the same manner, adjusted for the effect of any potential dilutive shares. As the Group has no dilutive potential common shares outstanding, basic and diluted EPS are the same.

#### Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. These are disclosed in the notes to the consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but are disclosed in the notes to the consolidated financial statements when an inflow of economic benefits is probable.

## Events after the Reporting Date

Events after the reporting date that provide additional information about the Group's financial position at the reporting date (adjusting events), are reflected in the consolidated financial statements. Events after the reporting date that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.

## 5. Summary of Significant Accounting Judgments, Estimates and Assumptions

The consolidated financial statements prepared under PFRSs require management to make judgments, estimates and assumptions, that affect the amounts reported in the consolidated financial statements and related notes. Future events may occur which will cause the judgments and assumptions used in arriving at the estimates to change. The effect of any change in judgments, estimates and assumptions are reflected in the consolidated financial statements as they become reasonably determinable.

Judgments, estimates and assumptions are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The following items are those matters which the Group assess to have significant risks arising from judgements and estimation uncertainties.

#### **Judgments**

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements:

## Classification of Property

The Group determines whether a property is classified as real estate held for sale and development, investment property or property plant and equipment based on the following:

Real estate held for sale includes land developed into a first class residential subdivision and an industrial community. Real estate held for development pertains to land that is still undeveloped.

Investment property comprises land which is not occupied for use by, or in the operations of, the Group, nor for sale in the ordinary course of business, but are held primarily for capital appreciation.

Property, plant and equipment is held for use in the supply of goods or services or for administrative purposes.

## **Estimates and Assumptions**

The key assumptions concerning the future and other key sources of estimation uncertainty at reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are discussed below.

#### Allowance for Doubtful Accounts

Impairment of Financial Assets at Amortized Cost based on PFRS 9
Starting July 1, 2018, the Group uses ECL in calculating its impairment. In the case of certain trade receivables, a provision matrix is established.

The calculation is initially based on the Group's historical observed default rates. The Group will calibrate the calculation to adjust historical credit loss experience with forward-looking information. For instance, if forecast economic conditions are expected to deteriorate over the next year which can lead to an increased number of defaults, the historical default rates are adjusted. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analyzed.

The assessment of the correlation between historical observed rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Group's historical credit loss experience and forecast economic conditions may also not be representative of customer's actual default in the future.

# Stage 3 - Credit Impaired Financial Assets The Croun determines impairment for each

The Group determines impairment for each significant financial asset on an individual basis. Among the items that the Group considers in assessing impairment is the inability to collect from the counterparty based on the contractual terms of the financial assets. Financial assets included in the specific assessment are the accounts that have been endorsed to the legal department and non-moving financial assets.

Inputs, Assumptions and Estimation Techniques in ECL Calculation
 ECL calculation is performed for those financial assets that are not credit impaired. The
 ECL is measured on either a 12-month or lifetime basis depending on whether a
 significant increase in credit risk has occurred since initial recognition or whether an
 asset is considered to be credit-impaired. A significant increase is assessed to have

occurred if there are significant payment delays, declining operating performance of the borrower, among others. ECLs are the discounted product of the Probability of Default (PD), Loss Given Default (LGD), and Exposure at Default (EAD).

The ECL is determined by projecting the PD, LGD, and EAD for each future month and for each individual exposure or collective segment.

The lifetime PD is developed by applying a maturity profile to the current 12-month PD. The maturity profile looks at how defaults develop on a portfolio from the point of initial recognition throughout the lifetime of the financial assets. The maturity profile is based on historical observed data and is assumed to be the same across all assets within a portfolio and credit grade band. This is supported by historical analysis. The 12-month and lifetime EADs are determined based on the expected payment profile, which varies by counterparty or by customer segments.

The 12-month and lifetime LGDs are determined based on the factors which impact the recoveries made post default. LGDs are typically set at product level due to the limited differentiation in recoveries achieved across different counterparties or customers. These LGD's are influenced by collection strategies including contracted debt sales and price.

The assumptions underlying the ECL calculation such as how the maturity profile of the PDs change are monitored and reviewed quarterly.

## Provision Matrix for Trade Receivables

The Group uses a provision matrix to calculate ECLs for trade receivables. The provision rates are based on days past due for various customer segments that have similar loss patterns.

The provision matrix is initially based on the Group's historical observed default rates. The Group will calibrate the matrix to adjust the historical credit loss experience with forward-looking information. For instance, if forecast economic conditions (i.e., gross domestic product) are expected to deteriorate over the next year which can lead to an increased number of defaults in the industrial segment, the historical default rates are adjusted. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analyzed.

The assessment of the correlation between historical observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future.

There have been no significant changes in estimation techniques or significant assumptions made during the reporting period.

## Incorporation of Forward-looking Information

The Group incorporates forward-looking information into both its assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and its measurement of ECL.

The base case represents a most-likely outcome and is aligned with information used by the Group for other purposes such as strategic planning and budgeting. The other scenarios represent more optimistic and more pessimistic outcomes. Periodically, the Group carries out stress testing of more extreme shocks to calibrate its determination of these other representative scenarios.

The Group has identified and documented key drivers of credit risk and credit losses of each portfolio of financial instruments and, using an analysis of historical data, has estimated relationships between macro-economic variables and credit risk and credit losses.

The macro-economic variables include the following key indicators for the Philippines: unemployment rates, inflation rates, gross domestic product growth and net personal income growth.

Predicted relationship between the key indicators and default and loss rates on various portfolios of financial assets have been developed based on analyzing historical data over the past 5 years. The methodologies and assumptions including any forecasts of future economic conditions are reviewed regularly.

The Group has not identified any uncertain event that it has assessed to be relevant to the risk of default occurring but where it is not able to estimate the impact on ECL due to lack of reasonable and supportable information.

The adoption of PFRS 9 in the calculation of credit loss resulted to an additional impairment of ₱1.7 million as of July 1, 2018 (see Note 3).

No provision for credit loss was recognized in 2019. As at March 31, 2020 and June 30, 2019, the allowance for credit loss on receivables amounted to  $$\neq 9.0$$  million. The carrying amounts of receivables as at March 31, 2020 and June 30, 2019 amounted to  $$\neq 1,212.02$$  and  $$\neq 1,063.2$$  million respectively. (see Note 8).

#### Impairment of Loans and Receivables in Accordance with PAS 39

Allowance for doubtful accounts is determined through specific identification. Through this method, the Company evaluates the information available that certain debtors are unable to meet their financial obligations. In this case, management uses judgment, based on the best available facts and circumstances, including but not limited to, the length of relationship with the debtor and the debtor's current credit status based on third party credit reports and known market factors, to record specific reserves for debtors against amounts due to reduce receivable amounts to expected collection. This specific reserve is re-evaluated and adjusted as additional information received affects the amounts estimated. The amounts and timing of recorded provision for doubtful accounts for any period would differ if the Company made different assumptions or utilized different estimates.

## Allowance for Inventory Obsolescence

The Group provides allowance for inventories whenever NRV of inventories becomes lower than cost due to damage, physical deterioration, obsolescence, changes in price levels or other causes. The allowance account is reviewed on a monthly basis to reflect the accurate valuation in the financial records. Inventories identified to be obsolete and unusable are written-off and charged as expense for the period.

## Impairment of AFS Financial Assets (Prior to adoption of PFRS 9)

The Group treats AFS as impaired when there has been a significant or prolonged decline in the fair value below its costs or other objective evidence of impairment exists. The determination of what is "significant" or "prolonged" requires judgment. The Group generally treats a decline of 20% or more of the original cost of investments as "significant", and a period greater than six months as "prolonged". In addition, the Group evaluates other factors including normal volatility in share prices for quoted securities and the future cash flows and discounted factors for unquoted securities.

If assumptions are made regarding the duration and extent to which the fair value is less than cost, the Group would suffer an additional loss representing the write down of cost to its fair value.

## NRV of Real Estate held for Sale and Development

The Group provides allowance for decline in value of real estate inventories whenever NRV of inventories becomes lower than cost due to damage, physical deterioration, change in price levels or other causes. Estimates of NRV are based on the most realizable evidence available at the time the estimates are made, of the amount the inventories are expected to realize.

There was no allowance for decline in real estate inventory value in June 30, 2019. The carrying amounts of real estate inventories as at March 31, 2020 and June 30, 2019 amounted to ₱988.5 million. (see Note 10).

Revalued Amount of Land under Property, Plant and Equipment and Fair Value of Investment Property

The Group has property, plant and equipment and investment property carried at revalued amount and fair value, respectively. These consist of land which is being valued by reference to market using comparable prices adjusted for specific market factors such as location and condition of the property. The Group engaged an external appraiser to determine revalued amount and fair value as at June 30, 2019.

The significant methods and assumptions used by the appraiser in estimating fair values of land are discussed in Note 15. The revalued amount of land under property, plant and equipment as at June 30, 2019 amounted to ₱996.8 million (see Note 15). The fair value of land under investment property amounted to ₱437.3 million as at June 30, 2019.

#### Estimated Useful Lives of Property, Plant and Equipment

The Group estimates the useful lives of property, plant and equipment based on the period over which the property, plant and equipment are expected to be available for use. The estimated useful lives of the property, plant and equipment are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the property, plant and equipment. In addition, the estimation of the useful lives of property, plant and equipment is based on the collective assessment of industry practice, internal technical evaluation and experience with similar assets. It is possible, however, that future financial performance could be materially affected by changes in the estimates brought about by changes in factors mentioned above. The amounts and timing of recorded expenses for any period would be affected by changes in these factors and circumstances. A reduction in the

estimated useful lives of the property, plant and equipment would increase the recorded expenses and decrease the noncurrent assets.

There were no changes in the estimated useful lives of property, plant and equipment in 2019. The carrying values of property, plant and equipment carried at cost as at March 31, 2020 and June 30, 2019 amounted to ₱531.1 million and ₱560.6 million, respectively (see Note 14).

#### Impairment of Nonfinancial Asset

The Group assesses whether there are any indicators of impairment for property plant and equipment and advances whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The factors that the Group considers important which could trigger an impairment review include the following:

- Significant underperformance relative to expected historical or projected future operating results;
- Significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- Significant negative industry or economic trends.

In determining the present value of estimated future cash flows expected to be generated from the continued use of the assets, the Group is required to make judgments and estimates that can materially affect the consolidated financial statements.

There were no provisions for impairment losses recognized in 2019, 2018 and 2017. The fair values of land under property plant and equipment as at March 31, 2020 and June 30, 2019 amounted to ₱996.8 million. The carrying amounts of property, plant and equipment carried at cost as at March 31, 2020 and June 30, 2019 amounted to ₱531.1 million and ₱ 560.6 million, respectively (see Note 14). The carrying amounts of advances as at March 31, 2019 and June 30, 2019 amounted to ₱376.9 million and ₱347.5 million, respectively (see Notes 11 and 16).

#### Estimating Impairment of Goodwill

The Group performs impairment review on goodwill annually, or more frequently if events or changes in circumstances indicate that the carrying amount may be impaired. This requires an estimation of the value in use of the CGU to which goodwill is allocated. Estimating the value in use requires the Group to make an estimate of the expected future cash flows from the CGU and to make use of a suitable discount rate to calculate the present value of those future cash flows.

The carrying amount of goodwill as of March 31, 2020 and June 30, 2019 amounted to ₽ 502.4 million. Goodwill impairment recognized in 2018 amounted to ₽199.7 million. No impairment was recognized in 2019.

#### Deferred Income Tax Assets

The Group reviews the carrying amount of deferred income tax assets at each reporting date and reduces its amount to the extent that it is no longer probable that sufficient future taxable profits will be available to allow all or part of the deferred income tax assets to be utilized. Unrecognized deferred income tax assets are reassessed at each reporting date

and are recognized to the extent that it has become probable that sufficient future taxable profit will allow the deferred income tax asset to be recovered.

The Group's deferred income tax assets arising from temporary differences as at June 30, 2019 amounted to ₽8.4 million.

#### Retirement Asset

The determination of the obligation and cost for retirement is dependent on the selection of certain assumptions determined by management and used by actuaries in calculating such amounts. These include discount rate, turnover rate, mortality rate, salary increase rate and future retirement benefits increase. Due to the complexity of the valuation, the underlying assumptions, and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date. While the Group believes that the assumptions are reasonable and appropriate, significant differences in the actual experience or significant changes in the assumptions may materially affect the retirement obligation. The assumptions used are disclosed in Note 25.

Retirement income recognized in 2019 amounted to ₽36.7 million. The carrying amounts of the Group's net retirement asset as at March 31, 2020 and June 30, 2019 amounted to ₽ 378.0 million.

#### 6. **Segment Information**

The Group's operating businesses are organized and managed according to the nature of the products and services marketed, with each segment representing a strategic business unit that offers different products and serves different markets.

The Group has operations only in the Philippines. The Group derives revenues from two main segments as follows:

## Sugar and by-products

This segment pertains to the production of sugar (raw and refined) and its by-products such as molasses, alcohol and carbon dioxide.

#### Real estate and industrial services

This segment pertains to developing, leasing and selling real properties and other ancillary services.

## 2020

| <u>2020</u>                                | Sugar and by products | Real Estate  | Eliminations  | Total        |
|--|-----------------------|--------------|---------------|--------------|
| Revenues                                   | 872,873.93            | 34,839.57    |               | 907,713.50   |
| Cost of goods sold and services            | 684,089.92            | 13,412.20    |               | 697,502.12   |
| Gross income                               | 188,784.01            | 21,427.37    | .00           | 210,211.38   |
| Operating expenses Other income (expenses) | 90,886.13             | 9,905.74     |               | 100,791.86   |
| Interest expense                           | -50,837.59            | -572.27      | .00           | -51,409.87   |
| Interest income                            | 832.67                | 387.42       | .00           | 1,220.10     |
| Other income - net                         | 5,976.16              | 2,917.09     |               | 8,893.26     |
| Segment income before income tax           | 53,869.13             | 14,253.88    | .00           | 68,123.01    |
| Segment assets                             | 6,218,021.29          | 834,380.29   | -1,015,832.95 | 6,036,568.63 |
| Segment liabilities                        | 1,863,419.79          | 1,690,680.23 | -1,568,018.92 | 1,986,081.11 |

Inter-segment income and advances are eliminated upon consolidation and reflected in the eliminations column.

## 7. Cash and Cash Equivalents

|                           | As of March 31, | As of June 30, |
|---------------------------|-----------------|----------------|
|                           | 2020            | 2019           |
| Cash on hand and in banks | 204,063.27      | 213,611.50     |
| Cash equivalents          | 3,407.72        |                |
|                           | 207,470.99      | 213,611.50     |

Cash in banks earn interest at the respective bank deposit rates. Interest rates range from 1.50% to 2.38% per annum.

Interest income earned from cash in banks amounted to 90.2 million and 30.2 million in March 31, 2020 and June 30, 2019 respectively.

| Receivables                                     |                         |                        |
|---|-------------------------|------------------------|
|   | As of March 31,<br>2020 | As of June 30,<br>2019 |
| Trade:  | 2020                    | 2013                   |
| Non-affiliates                                  | 149,744.23              | 88,302.47              |
| Affiliates                                      |                         |                        |
| Nontrade:                                       |                         |                        |
| Due from related parties                        | 980,670.63              | 908,657.20             |
| Notes receivable                                | 18,905.12               | 18,905.12              |
| Planters' receivable                            | 5,617.53                | 5,835.77               |
| Advances to:                                    |                         |                        |
| Directors, officers and employees               | 25,577.54               | 21,309.91              |
| Tarlac Development Corporation (TDC)            | 24,951.28               | 24,951.28              |
| Luisita Golf and Country Club, Inc. (LGCC       | 2,377.56                | 3,634.01               |
| Others  | 13,203.98               | 662.17                 |
|   | 1,221,047.88            | 1,072,257.93           |
| Less allowance for doubtful accounts - nontrade | 9,029.71                | 9,029.71               |
|   | 1,212,018.17            | 1,063,228.22           |

Trade receivables are noninterest-bearing and are generally on 30 to 60-day credit terms.

Notes receivable pertains to the loan agreement entered into in 2019 that are subject to 6.5% interest per annum. Noncurrent portion is presented under "Other noncurrent asset" account.

Certain receivables from related parties are subject to interest at 4% to 10% per annum in 2019 and 2018.

Advances to TDC and LGCCI pertain to advances made by the Group to its previous affiliates which are unsecured, non-interest bearing and is due upon demand.

Movements in the allowance for credit losses are summarized below:

|                              | March 31, 2020 |           |          |  |  |
|------------------------------|----------------|-----------|----------|--|--|
|                              | Trade          | Non Trade | Total    |  |  |
| Balance at beginning of year | 3,052.74       | 5,976.97  | 9,029.71 |  |  |
| Effect of adopting PFRS 9    |                |           | .00      |  |  |
| Reversals/write off          |                |           | .00      |  |  |
| Balance                      | 3,052.74       | 5,976.97  | 9,029.71 |  |  |

|                              | June 30, 2019 |           |           |  |  |
|------------------------------|---------------|-----------|-----------|--|--|
|                              | Trade         | Non Trade | Total     |  |  |
| Balance at beginning of year | 2,927.54      | 6,239.27  | 9,166.80  |  |  |
| Effect of adopting PFRS 9    | 205.97        | 1,501.18  | 1,707.15  |  |  |
| Reversals/write off          | -80.77        | -1,763.48 | -1,844.25 |  |  |
| Balance                      | 3,052.74      | 5,976.97  | 9,029.71  |  |  |

## 9. Inventories

|                          | As of March 31,<br>2020 | As of June 30,<br>2019 |
|--------------------------|-------------------------|------------------------|
| At cost:                 |                         |                        |
| Alcohol                  | 78,395.90               | 65,533.90              |
| Raw sugar                | 18,760.30               | 29,451.70              |
| CO2                      | 834.43                  |                        |
| Molasses                 | 74,619.82               | 68.49                  |
| At NRV:                  |                         |                        |
| Spare parts and supplies | 48,099.93               | 58,043.37              |
|                          | 220,710.38              | 153,097.46             |

## 10. Real Estate Held for Sale and Development

|                           | As of March 31, | As of June 30, |
|---------------------------|-----------------|----------------|
|                           | 2020            | 2019           |
| Land held for development | 981,516.36      | 981,516.36     |
| Land available for sale   | 6,978.02        | 6,978.02       |
|                           | 988,494.38      | 988,494.37     |

Land held for development pertains to land that are still undeveloped.

Land available for sale includes land situated inside a first class residential subdivision and industrial community at LHDL, San Miguel, Tarlac.

## 11. Other Current Assets

|  | As of March 31, | As of June 30, |
|--|-----------------|----------------|
|  | 2020            | 2019           |
| Advances to suppliers - net of allowance | 152,875.22      | 135,538.29     |
| CWT                                      | 19,406.54       | 19,406.54      |
| Prepaid tax                              | 3,654.76        | 1,188.48       |
| Prepaid insurance                        | 4,101.98        | 2,250.45       |
| Input tax                                | 216.64          |                |
| Others                                   | 765.82          | 638.07         |
|  | 181,020.96      | 159,021.83     |

Advances to suppliers include payments made to suppliers for goods and services to be received in the future.

#### 12. Goodwill

The Group performed its impairment review of goodwill as at June 30, 2019 and 2018. Based on the impairment review as at June 30, 2019, the recoverable amount exceeded the carrying value of the CGU, including goodwill, thus, no impairment loss was recognized. In 2018, the carrying value of the CGU, including goodwill, exceeded the recoverable amount by ₱199.7 million. This was recognized as an impairment loss for the year ended June 30, 2018.

CGU pertains to the Parent Company's investment in LLC. Recoverable amount pertains to the CGU's value in use. Value in use was derived using cash flow projections based on financial budgets approved by senior management covering a five-year period and the expected realization of LLC's real estate inventory. Cash flow beyond the five-year period are extrapolated using a 3.50% growth rate. Discount rate applied to the cash flow projections in determining value in use is 10.76% and 11.85% in 2019 and 2018, respectively.

The calculations of value in use of goodwill are most sensitive to the following assumptions:

- a) Discount rates Discount rates were derived from the Group's weighted average cost of capital and reflect management's estimate of risks within the CGU. This is the benchmark used by the management to assess operating performance and to evaluate future investment proposals. In determining appropriate discount rates, regard has been given to various market information, including, but not limited to, ten-year government bond yield, bank lending rates and market risk premium and country risk premium.
- b) Growth rate estimates The long-term rate used to extrapolate the budget for the investee company excludes expansions and possible acquisitions in the future. Management also recognizes the possibility of new entrants, which may have significant impact on existing growth rate assumptions. Management however, believes that new entrants will not have a significant adverse impact on the forecast included in the budget.
- c) Selling price of LLC's real estate inventory The estimated selling price is based on current market price (see Note 30) as adjusted to consider future development in the vicinity which will result to increased value of existing land once the sale is consummated.

## Sensitivity to Changes in Assumptions

Before any impairment on goodwill is recognized, discount rate and selling price will need to be higher by more than 3.34% or lower by 11.22%, respectively. No reasonably possible change in the growth rate would cause the carrying amount of the CGU to exceed its recoverable amount.

## 13. Financial assets at FVOCI

|                                | As of March 31,<br>2020 | As of June 30,<br>2019 |
|--------------------------------|-------------------------|------------------------|
| Proprietary shares             | 118,200.00              | 118,200.00             |
| Investment in shares of stock: |                         |                        |
| Listed                         | 382.57                  | 382.57                 |
| Unlisted                       | 162.00                  | 162.00                 |
|                                | 118,744.57              | 118,744.57             |

The movements in financial assets at FVOCI in 2019 are as follows:

|   | As of March 31, | As of June 30, |
|---|-----------------|----------------|
|   | 2020            | 2019           |
| Effect of adoptin PFRS 9                          | 173,949.54      | 173,949.54     |
| Change in fair value of financial assets at FVOCI | -55,204.97      | -55,204.97     |
|   | 118,744.57      | 118,744.57     |

The fair value of the listed shares of stock and proprietary shares are determined with reference to published price quotations in an active market. Management intends to dispose the financial assets at FVOCI, both listed and unlisted and proprietary shares, when the need arises.

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# 14. **Property, Plant and Equipment** - at cost

March 31, 2020

| Harch 31, 2020                                |                         |  |                   |                            |                          |   |   |                         |                             |              |
|---|-------------------------|--|-------------------|----------------------------|--------------------------|---|---|-------------------------|-----------------------------|--------------|
|   | Machinery and equipment | Agricultural<br>machinery and<br>equipment | Land improvements | Buildings and improvements | Transportation equipment | Furniture, (<br>fixtures and<br>equipment | Communication<br>and utility<br>systems | Roads and Co<br>bridges | onstruction in-<br>progress | Total        |
| Cost:   |                         |  |                   |                            |                          |   |   |                         |                             |              |
| Balances at beginning of year                 | 1,722,414.55            | 160,444.84                                 | 61,012.79         | 157,891.30                 | 48,174.88                | 51,124.71                                 | 8,517.45                                | 12,350.55               | 30,542.54                   | 2,252,473.62 |
| Additions                                     | 35,012.07               | 13,841.07                                  | 4,551.11          | 4,061.48                   | 2,583.74                 | 625.61                                    | 763.68                                  | .00                     | 9,982.18                    | 71,420.95    |
| Disposal                                      | .00                     | .00  | .00               | .00                        | .00                      | .00                                       | .00                                     | .00                     | .00                         | .00          |
| Reclassifications                             | 52.65                   | -150.00                                    | .00               | 18,166.58                  | .00                      | 899.72                                    | .00                                     | .00                     | -19,118.94                  | -150.00      |
| Balances at end of year                       | 1,757,479.27            | 174,135.91                                 | 65,563.90         | 180,119.36                 | 50,758.62                | 52,650.04                                 | 9,281.13                                | 12,350.55               | 21,405.78                   | 2,323,744.57 |
| Accumulated depreciation and<br>amortization: |                         |  |                   |                            |                          |   |   |                         |                             |              |
| Balances at beginning of year                 | 1,406,531.02            | 50,285.30                                  | 43,286.85         | 108,675.83                 | 20,324.56                | 42,603.01                                 | 7,823.01                                | 12,350.54               | .00                         | 1,691,880.11 |
| Depreciation and amortization                 | 72,930.59               | 13,721.22                                  | 1,702.10          | 6,896.36                   | 2,397.09                 | 1,889.66                                  | 1,193.85                                | .00                     | .00                         | 100,730.87   |
| Disposal                                      | .00                     | .00  | .00               | .00                        | .00                      | .00                                       | .00                                     | .00                     | .00                         | .00          |
| Balances at end of year                       | 1,479,461.61            | 64,006.52                                  | 44,988.95         | 115,572.19                 | 22,721.65                | 44,492.67                                 | 9,016.86                                | 12,350.54               | .00                         | 1,792,610.99 |
| Net book values                               | 278,017.66              | 110,129.39                                 | 20,574.95         | 64,547.17                  | 28,036.97                | 8,157.37                                  | 264.28                                  | .02                     | 21,405.78                   | 531,133.59   |

June 30, 2019

|  | Machinery and equipment | Agricultural<br>machinery and<br>equipment | Land improvements | Buildings and improvements | Transportation equipment | Furniture, (<br>fixtures and<br>equipment | Communication<br>and utility<br>systems | Roads and Co<br>bridges | onstruction in-<br>progress | Total        |
|--|-------------------------|--|-------------------|----------------------------|--------------------------|---|---|-------------------------|-----------------------------|--------------|
| Cost:                                      |                         |  |                   |                            |                          |   |   |                         |                             |              |
| Balances at beginning of year              | 1,625,270.49            | 119,751.20                                 | 45,990.89         | 153,437.57                 | 53,560.27                | 87,608.97                                 | 8,259.40                                | 12,350.55               | 19,343.29                   | 2,125,572.63 |
| Additions                                  | 22,975.94               | 28,923.11                                  | 625.00            | 2,582.51                   | 1,836.13                 | 2,506.41                                  | 295.25                                  | .00                     | 69,534.05                   | 129,278.39   |
| Disposal                                   | -2,328.37               | .00  | .00               | .00                        | .00                      | -42.02                                    | -7.00                                   | .00                     | .00                         | -2,377.39    |
| Reclassifications                          | 76,496.49               | 11,770.53                                  | 14,396.91         | 1,871.23                   | -7,221.51                | -38,948.65                                | -30.19                                  | .00                     | -58,334.80                  | .00          |
| Balances at end of year                    | 1,722,414.55            | 160,444.84                                 | 61,012.79         | 157,891.30                 | 48,174.88                | 51,124.71                                 | 8,517.45                                | 12,350.55               | 30,542.54                   | 2,252,473.62 |
| Accumulated depreciation and amortization: |                         |  |                   |                            |                          |   |   |                         |                             |              |
| Balances at beginning of year              | 1,298,929.82            | 28,154.74                                  | 43,680.76         | 117,384.01                 | 13,867.26                | 38,088.30                                 | 7,484.18                                | 12,350.54               | .00                         | 1,559,939.61 |
| Depreciation and amortization              | 94,644.85               | 16,163.33                                  | 1,584.69          | 9,521.10                   | 7,973.72                 | 4,077.41                                  | 341.37                                  | .00                     | .00                         | 134,306.45   |
| Disposal                                   | -2,321.21               | .00  | .00               | .00                        | .00                      | -42.02                                    | -2.72                                   | .00                     | .00                         | -2,365.95    |
| Reclassifications                          | 15,277.56               | 5,967.23                                   | -1,978.60         | -18,229.27                 | -1,516.42                | 479.31                                    | .18                                     | .00                     | .00                         | .00          |
| Balances at end of year                    | 1,406,531.02            | 50,285.30                                  | 43,286.85         | 108,675.83                 | 20,324.56                | 42,603.01                                 | 7,823.01                                | 12,350.54               | .00                         | 1,691,880.11 |
| Net book values                            | 315,883.53              | 110,159.54                                 | 17,725.94         | 49,215.47                  | 27,850.32                | 8,521.71                                  | 694.45                                  | .02                     | 30,542.54                   | 560,593.51   |

#### 15. **Land**

Land recognized under property, plant and equipment is carried at revalued amount of ₽ 996.8 million and ₽810.6 million as at June 30, 2019 and 2018, respectively.

The fair value, categorized as Level 3 in the fair value hierarchy, is based on valuations determined by an independent appraiser, accredited by the Philippine SEC, as at June 30, 2019 and 2018.

The valuation models used by the appraiser are in accordance with that recommended by the International Valuation Standards Council and is based on the land's highest and best use.

The fair value of the land is determined using the market data (direct sales comparison) approach. Under this approach, a property's fair value is estimated based on comparable properties sold in the market against the subjected property. The weight given to each comparable property is dependent on the availability of recent confirmed sales of properties considered comparable to the property being appraised. These sold properties are compared to the property being appraised based major categories of comparison. Adjustments are made to account for identified differences against the comparables, resulting in adjusted sales values for each of the comparable.

#### **Property and Equipment**

Movements in land at revalued amount recognized under property, plant and equipment are summarized below:

|   | 2019                 | 2018         |
|---|----------------------|--------------|
| Balances at beginning of year           | ₽810,550,400         | ₽874,000,000 |
| Revaluation increase (decrease)         | 186,240,000          | (24,936,100) |
| Reclassification to investment property | -                    | (38,513,500) |
| Balances at end of year                 | <b>₽</b> 996,790,400 | ₽810,550,400 |

## <u>Investment Property</u>

Movements in land at fair value recognized under investment property are summarized below:

|   | March 31,<br>2020 | June 30, 2019 |
|---|-------------------|---------------|
| At beginning of year                    | 996,790.40        | 810,550.40    |
| Reclassification to investment property |                   |               |
| Revaluation Increment                   |                   | 186,240.00    |
| •                                       | 996,790.40        | 996,790.40    |

The value of land recognized under investment properties if carried at cost as at June 30, 2019 is ₱239.9 million.

Sale of investment property made on an installment basis over a period of six years pertains to the sale of land in April 2018 which resulted to the recognition of gain amounting to ₽

515.4 million, net of tax of ₽174.0 million, for the year ended June 30, 2018.

Also on the same date, the Group entered into a deed of assignment effectively transferring all the risk and reward of collection of the installment receivable, on a non-recourse basis, for a consideration resulting to the recognition of gain amounting to ₹36.7 million for the year ended June 30, 2018.

#### **16. Other Noncurrent Assets**

|                               | As of March 31, | As of June 30, |
|-------------------------------|-----------------|----------------|
|                               | 2020            | 2019           |
| Advances for land maintenance | 224,036.52      | 211,935.41     |
| Recoverable deposits          | 8,614.98        | 7,282.14       |
| Others                        | 29,896.17       | 36,426.03      |
|                               | 262,547.67      | 255,643.59     |

Advances for land maintenance refers to cash advanced for purposes of future land preparation activity.

## 17. Trade and Other Payables

|  | As of March 31,<br>2020 | As of June 30,<br>2019 |
|--|-------------------------|------------------------|
| Trade payables                               | 193,102.11              | 181,862.44             |
| Accruals:                                    |                         |                        |
| Freight and transportation                   | 717.31                  | 228.47                 |
| Interest and penalties                       | 9,127.08                | 2,907.11               |
| Spare parts, supplies and inventory cost     | 71,064.48               | 22,635.06              |
| Taxes  | 42,593.24               | 13,566.56              |
| Professional fees                            | 17,821.24               | 5,676.32               |
| Salaries, wages and other benefits           | 31,936.35               | 10,172.19              |
| Others                                       | 8,528.55                | 2,716.47               |
| Advances from related parties                | 14,350.62               | 14,385.91              |
| Dividends payable                            | 1,041.21                | 1,041.21               |
| Estimated liability for cash surrender value | 81.59                   | 2,527.35               |
| Customers' advances                          | 618.39                  | 618.03                 |
| Other payables                               | 46,375.82               | 24,259.53              |
|  | 437,357.99              | 282,596.63             |

Trade payables are non-interest bearing and are generally settled within a 30-day credit term.

## 18. Notes Payable

## Short-term Bank Notes

|                           | As of March 31, | As of June 30, |
|---------------------------|-----------------|----------------|
|                           | 2020            | 2019           |
| Workig capital facilities | 990,000.00      | 975,000.00     |
| Promissory notes          | 18,343.49       | 17,890.82      |
|                           | 1,008,343.49    | 992,890.82     |

## Working Capital Facilities Agreement (WCFA)

The Group has an existing WCFA with BDO. Under the WCFA, the Group can avail short-term loan totaling up to ₱990.0 million at 6.50% interest rate per annum in 2020 and 2019.

## Promissory Notes

The promissory notes are for a period of one year or shorter with an interest rate of 6.50% per annum and to be repriced every 30 to 180 days as agreed by the parties.

Total interest expense incurred for all short-term notes amounted to ₱30.6 million and ₱ 59.5 million as at December 31, 2019 and June 30, 2019 respectively.

#### 19. Cost of Goods Sold

|  | Nine Months Ended March 31 |                        |                        |
|--|----------------------------|------------------------|------------------------|
|  | 2020                       | 2019                   | 2018                   |
| Salaries, wages bonuses and other benefits               | 58,453.14                  | 56,190.64              | 55,502.93              |
| Repairs & Maintenance                                    | 95,053.14                  | 89,806.08              | 89,665.36              |
| Inventory cost, spare parts and supplies                 | 203,664.53                 | 151,182.15             | 171,925.34             |
| Depreciation and amortization Freight and transportation | 89,756.50<br>29,693.04     | 85,449.63<br>26,320.57 | 74,806.72<br>39,108.36 |
| Security and outside services                            | 40,242.17                  | 38,198.60              | 35,933.06              |
| Power and steam  | 12,543.12                  | 7,733.27               | 10,306.91              |
| Insurance  | 4,051.69                   | 5,104.29               | 2,657.72               |
| Taxes and licenses                                       | 1,839.15                   | 2,310.73               | 6,015.52               |
| Others   | 2,770.05                   | 10,744.04              | 14,927.42              |
|  | 538,066.52                 | 473,039.99             | 500,849.34             |

# 20. Cost of Tolling Services

|  | Nine Months Ended March 31 |            |            |
|--|----------------------------|------------|------------|
|  | 2020                       | 2019       | 2018       |
| Salaries, wages bonuses and other benefits | 8,302.03                   | 8,183.66   | 8,922.22   |
| Repairs & Maintenance                      | 37,227.83                  | 23,366.90  | 21,449.11  |
| Spare parts and supplies                   | 37,447.00                  | 31,439.85  | 10,990.42  |
| Depreciation and amortization              | 6,442.51                   | 8,079.25   | 6,500.02   |
| Freight and transportation                 | 5,074.11                   | 5,919.09   | 5,567.83   |
| Security and outside services              | 2,800.51                   | 3,472.10   | 4,617.88   |
| Power and steam                            | 46,062.39                  | 40,071.97  | 58,925.40  |
| Insurance                                  | 499.91                     | 636.01     | 311.01     |
| Taxes and licenses                         | 1,773.61                   | 1,882.04   | 1,959.63   |
| Others                                     | 393.49                     | 410.14     | 473.34     |
|  | 146,023.40                 | 123,461.01 | 119,716.85 |

## 21. Cost of Industrial Services

|  | Nine Months Ended March 31 |           |           |
|--|----------------------------|-----------|-----------|
|  | 2020                       | 2019      | 2018      |
| Salaries, wages bonuses and other benefits | 238.82                     | 224.46    | 211.03    |
| Repairs & Maintenance                      | 762.36                     | 1,434.51  | 1,782.07  |
| Materials                                  | 750.54                     | 910.10    | 1,037.71  |
| Depreciation and amortization              | 1,620.87                   | 1,442.32  | 1,541.44  |
| Security and outside services              | 2,723.36                   | 2,795.55  | 2,548.33  |
| Service Cost                               | 2,532.45                   | 3,003.54  | 2,854.44  |
| Professional fee                           | 220.50                     | 924.49    | .00       |
| Freight & transportation                   | 55.97                      | 75.29     | 26.70     |
| Power and steam                            | 3,746.96                   | 4,078.66  | 3,793.25  |
| Insurance                                  | 7.34                       | 7.83      | 7.86      |
| Taxes and licenses                         | 248.29                     | 292.24    | 227.88    |
| Others                                     | 504.74                     | 1,029.41  | 1,685.84  |
|  | 13,412.20                  | 16,218.42 | 15,716.54 |

# 22. Operating Expenses

|  | Nine Months Ended March 31 |           |            |
|--|----------------------------|-----------|------------|
|  | 2020                       | 2019      | 2018       |
| Salaries, wages bonuses and other benefits | 29,893.77                  | 31,120.77 | 33,698.94  |
| Repairs & Maintenance                      | 5,683.41                   | 4,702.18  | 6,324.46   |
| Management fees nd bonuses                 | 220.00                     | 150.50    | .00        |
| Taxes and licenses                         | 18,093.94                  | 15,188.83 | 7,444.23   |
| Depreciation and amortization              | 2,903.08                   | 3,116.25  | 4,085.41   |
| Transportation and travel                  | 6,193.03                   | 9,450.27  | 13,799.73  |
| Security and outside services              | 5,629.00                   | 5,748.49  | 5,146.25   |
| Service Cost                               | 514.20                     | 840.20    | 702.24     |
| Rentals                                    | 3,135.27                   | 2,640.64  | 2,570.90   |
| Light and water                            | 711.68                     | 377.34    | 824.63     |
| Entertainment, amusement and recreation    | 3,485.43                   | 623.49    | 1,711.74   |
| Professional fees                          | 19,543.32                  | 17,975.84 | 25,939.39  |
| Dues and advertisements                    | 1,625.28                   | 2,393.05  | 1,169.78   |
| Postage, telephone and telegram            | 169.19                     | 173.73    | 639.46     |
| Others                                     | 2,991.27                   | 3,155.62  | 5,190.40   |
|  | 100,791.86                 | 97,657.19 | 109,247.56 |

# 23. Nature of Expense

Depreciation and amortization included in the consolidated statements of income are as follows:

|   | Nine Months Ended March 31 |           |           |
|---|----------------------------|-----------|-----------|
|   | 2020                       | 2019      | 2018      |
| Cost of goods sold (see Note 21)          | 89,756.50                  | 85,449.63 | 74,806.72 |
| Cost of tolling services (see Note 22)    | 6,442.51                   | 8,079.25  | 6,500.02  |
| Cost of industrial services (see Note 23) | 1,620.87                   | 1,442.32  | 1,541.44  |
| Operating expenses (see Note 24)          | 2,903.08                   | 3,116.25  | 4,085.41  |
|   | 100,722.97                 | 98,087.45 | 86,933.58 |

Personnel costs included in the consolidated statements of income are as follows:

|   | Nine Months Ended March 31 |           |           |
|---|----------------------------|-----------|-----------|
|   | 2020                       | 2019      | 2018      |
| Cost of goods sold                          |                            |           |           |
| Salaries, wages, bonuses and other benefits | 58,453.14                  | 56,190.64 | 55,502.93 |
| Cost of tolling services                    |                            |           |           |
| Salaries, wages, bonuses and other benefits | 8,302.03                   | 8,183.66  | 8,922.22  |
| Cost of industrial services                 |                            |           |           |
| Salaries, wages, bonuses and other benefits | 238.82                     | 224.46    | 211.03    |
| Operating expenses                          |                            |           |           |
| Salaries, wages, bonuses and other benefits | 29,893.77                  | 31,120.77 | 33,698.94 |
|   | 96,887.77                  | 95,719.52 | 98,335.11 |

#### 24. Retirement Cost

## Parent Company

The Parent Company maintains a tax-qualified, funded, noncontributory defined benefit retirement plan covering substantially all of its permanent employees. The benefits are based on years of service and compensation during the latest year of employment. The latest retirement valuation was made as at June 30, 2019.

The fund is administered by Luisita Trust Fund (LTF) under the supervision of LTF's Board of Trustees. The Board of Trustees defines the investment strategy as often as necessary, at least annually, especially in the case of significant market developments or changes to the structure of the plan participants. When defining the investment strategy, it takes into account the plans' objectives, benefit obligations and risk capacity. The defined benefit retirement plan meets the minimum retirement benefit specified under Republic Act (RA) No. 7641, Retirement Pay Law.

## 25. Related Party Transactions

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control or are controlled by or under common control with the Group, including holding companies, subsidiaries and fellow subsidiaries, are related parties of the Group. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Group that gives them significant influence over the enterprise, key management personnel, including directors and officers of the Group and close members of the family of these individuals, and companies associated with these individuals also constitute related parties. In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form.

On March 15, 2020, the Board of Directors of the Company approved the terms of the Dacion en Pago Agreement between LTF which novates the terms of payment of the Loan Agreement between the two entities. In the said Agreement, LTF shall dispose its CAT

shares equivalent to 44,041,920 shares at the transfer price of ₽8.38 per share with the total value of ₽369,071,289.60 in favor of CAT. The transaction shall constitute full, complete and final payment of LTF's outstanding obligation under the Loan Agreement.

On April 7, 2020, the Company acquired 44,041,920 shares from LTF through a cross-sale transaction as a consequence of the execution of the Agreement; thereby increasing the number of treasury shares to a total of 44,049,120 shares.

## 26. Agreements

#### Milling Agreements

The Group's milling agreements with various planters provide for a 67.0% and 33.0% sharing between the planters (including related parties) and the Group, respectively, of sugar and molasses produced every crop year. As a consequence of the milling agreements and tolling contracts (for refined sugar) with planters and traders, the Group holds the sugar stock of the planters and traders for safekeeping.

#### Lease Agreement

In previous years, the Group transferred its main office and entered into an operating lease agreement with First Lucky Place Corporation, commencing on December 1, 2014 ("initial Lease Term"), extendible at the option of the Lessee for an additional period of three years ("extended Lease Term") subject to mutually acceptable rates, terms, and conditions. The Group paid advance rental and security deposit amounting to ₱0.9 million and ₱0.8 million, respectively. Rental expense recognized in the consolidated statements of income amounted to ₱1.9 million and ₱3.6 million as at December 31, 2019 and June 30, 2019 respectively.

## 27. Equity

#### Capital Stock

The Parent Company's shares of stock were listed in the PSE on April 12, 1977. The authorized capital stock of the Parent Company at that time is 40,000,000 shares at ₱10 par value. In 2016, the Parent Company executed a 10 for 1 stock split decreasing the par value to ₱1 per share. As at June 30, 2019 and 2018, the authorized capital stock is 400,000,000 shares and the issued shares is 282,545,960 shares. There was no active trading on the Parent Company's outstanding shares in the PSE until the Philippine SEC issued an order on January 29, 2014 lifting the order of suspension made in 2010 in relation to the registration of and permit to sell the said securities.

The total number of shareholders is 392 as at June 30, 2019.

## **Retained Earnings**

As of March 31, 2020 and June 30, 2019 the balance of retained earnings is as follows:

|                | As of March 31, | As of June 30, |
|----------------|-----------------|----------------|
|                | 2020            | 2019           |
| Unappropriated | 229,801.14      | 182,115.04     |
| Appropriated   | 2,350,000.00    | 2,350,000.00   |
|                | 2,579,801.14    | 2,532,115.04   |

On June 27, 2019, the BOD reversed previously appropriated retained earnings amounting to

₽2.30 billion. Also on the same date, the BOD approved the appropriation of its retained earnings amounting to ₽2.35 billion in anticipation of the following projects which are expected to happen within the next four to five years:

- ₽925.0 million for sugar business expansion which will cover the following:
  - o intensified leasing of land for the purpose of increasing cane tonnage;
  - investment in logistics, such as additional trucks and trailers to improve delivery time;
  - o upgrade of the refinery machineries and more robust yearly repairs; and
  - research and development costs to identify potential areas for improvement to increase cane tonnage to one million.
- \$\frac{1}{2}525.0\$ million for rum production which will cover the additional investment needed for bottling and mixing facilities to increase production capacity and costs for brand study.
- ₱900.0 million for ethanol production which will cover the construction of dehydrator equipment to bring alcohol proof grade from 94 to 99 in order to expand its existing ethanol business to petroleum companies in addition to its existing transactions with pharmaceutical companies.

No dividend declaration was made for the year ended June 30, 2019. On June 28, 2018, the BOD declared dividends amounting to ₱50.9 million at ₱0.18 per share out of the Group's retained earnings as at March 30, 2018.

## Basic/Diluted Earnings Per Share

The basic/diluted earnings per share for the period ended March 30, 2020 and June 30, 2019, are computed as follows:

|                                   | March 31,<br>2020 | June 30,<br>2019 |
|-----------------------------------|-------------------|------------------|
| Net Income                        | 47,686.11         | 338,051.91       |
| Weighted average number of shares |                   |                  |
| Issued                            | 282,545.96        | 282,545.96       |
| Less treasury shares              | 7.20              | 7.20             |
|                                   | 282,538.76        | 282,538.76       |
| Basic/diluted earnings per share  | ₽0.17             | ₱1.20            |

The Group has no dilutive potential ordinary shares; hence the diluted earnings per share are the same as the basic earnings per share.

There are 7,200 shares that are in the treasury amounting to ₽7,200 as at March 31, 2020 and June 30, 2019.

## 28. Fair Value Measurement and Financial Instruments

The following table provides the fair value measurement hierarchy of the Group's assets that are carried at fair value:

|                               |  | 201  | L <b>9</b>   |              |
|-------------------------------|--|--|--|--------------|
|                               | F  | air Value Meas                                   | urement Using                                      |              |
|                               | Quoted Prices<br>in Active<br>Markets<br>(Level 1) | Significant<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Total        |
| Asset Measered At Fair Val    | ue   |  |  |              |
| Property, plant and equipment |  |  |  |              |
| Land                          |  |  | 996,790.40   | 996,790.40   |
| Investment Property           |  |  | 437,264.08   | 437,264.08   |
| Financial asset at FVOCI      | 118,582.57   |  |  | 118,582.57   |
|                               | 118,582.57   | .00  | 1,434,054.48                                       | 1,552,637.05 |

|                               |  | 20   | 18   |              |
|-------------------------------|--|--|--|--------------|
|                               | F  | air Value Meas                                   | surement Using                                     |              |
|                               | Quoted Prices<br>in Active<br>Markets<br>(Level 1) | Significant<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Total        |
| Asset Measered At Fair Value  |  |  |  |              |
| Property, plant and equipment |  |  |  |              |
| Land                          |  |  | 810,550.40   | 810,550.40   |
| Investment Property           |  |  | 223,561.38   | 223,561.38   |
| AFS Financial assets - quoted | 173,787.54   |  |  | 173,787.54   |
|                               | 173,787.54   | .00  | 1,034,111.78                                       | 1,207,899.32 |

The following are the relevant information and assumptions used in determining the fair value of land:

- Sale/Asking price per sq. m. This pertains to the sale/asking price per square meter based on the listing prices of comparable properties.
- *Conditions on sale of comparable properties.* This pertains to the effect of restrictions or conditions that are present in contracts of sale relating to the comparable properties.
- *Physical adjustments*. These pertain to adjustments relating to the superiority or inferiority of the Group's land as regards to location, shape, topography, size, zoning, amenities, and easement for access and utility lines.

The table below summarizes the foregoing statements. It also presents the unobservable inputs used by management in assessing the fair value of land categorized as Level 3. Management believes that this information is beneficial in evaluating the fair value of the land.

|                            | Amounts or<br>Percentage of |                                       |
|----------------------------|-----------------------------|---------------------------------------|
|                            | Unobservable                | Relationship of Unobservable          |
| <b>Unobservable Inputs</b> | Inputs                      | Inputs to Fair value                  |
| Sale/asking price          | P 1000 to                   | The higher the value                  |
| per s.q.m.                 | P 1,300                     | the higher the fair value             |
| Conditions on sale of      | 20.0%                       | The more onerous the conditions       |
| comparable properties      |                             | in contract of sale of comparable     |
|                            |                             | properties, the higher the fair value |
| Physical Adjustments       | 40.0%                       | The superiority of the quality of     |
|                            |                             | the Group's land, the higher the      |
|                            |                             | fair value                            |

Fair value of all other assets and liabilities approximates their carrying values as at June 30, 2019 and are disclosed in their respective notes. Below are the descriptions of the Group's financial instruments that are carried in the consolidated financial statements as at June 30, 2019.

# <u>Cash and Cash Equivalents, Receivables, Short-term Notes Payable and Trade and Other</u> Payables

Due to the short-term nature of these financial instruments, their fair values approximate the carrying amounts as at reporting date.

## Financial Assets at FVOCI (AFS financial assets in prior period)

The fair value of the listed shares of stock are determined in reference to quoted market bid prices at the close of business on the reporting date since these are mostly actively traded in organized financial market.

The Group's policy is to recognize transfers into and transfers out of fair value hierarchy levels as at the date of the event or change in circumstances that caused the transfer. There have been no assets and liabilities transferred between Level 1, Level 2 and Level 3 during the period.

## 29. Financial Risk Management Objectives and Policies

The Group's principal financial instruments include cash and cash equivalent, financial assets at FVOCI (AFS financial assets in prior period) and short-term notes payable. The main purpose of these financial instruments is to finance the Group's operations. The Group has various other financial assets and liabilities such as receivables and trade and other payables, which arise directly from its operations.

The main risks arising from the Group's financial instruments are liquidity risk, credit risk

and interest rate risk. The BOD reviews and agrees on the policies for managing each of these risks and these are summarized below:

## Liquidity Risk

Liquidity risk is the risk that the Group will not be able to settle or meet its obligations on time or at reasonable prices. The Group uses cash flow approach in managing its liquidity, in this way, funding requirements under normal economic condition are met.

The table below summarizes the maturity profile of the Group's financial liabilities based on undiscounted payments:

|                        |                | March 3       | 1, 2020      |              |
|------------------------|----------------|---------------|--------------|--------------|
|                        | Within 30 Days | Within 1 Year | Above 1 Year | Total        |
| Notes payable          | 50,189.77      | 1,008,343.49  | .00          | 1,058,533.26 |
| Trade payable          | 833.28         | 192,268.83    |              | 193,102.11   |
| Due to related parties |                | 14,350.62     |              | 14,350.62    |
| Accruals               |                | 181,788.25    |              | 181,788.25   |
| Others                 |                | 46,375.82     |              | 46,375.82    |
|                        | 51,023.05      | 1,443,127.01  | .00          | 1,494,150.06 |

|                        |                | June 30       | , 2019       |              |
|------------------------|----------------|---------------|--------------|--------------|
|                        | Within 30 Days | Within 1 Year | Above 1 Year | Total        |
| Notes payable          |                | 993,624.48    | .00          | 993,624.48   |
| Trade payable          | 784.78         | 181,077.67    |              | 181,862.44   |
| Due to related parties |                | 14,385.91     |              | 14,385.91    |
| Dividend payable       |                |               |              | .00          |
| Accruals               |                | 42,539.46     |              | 42,539.46    |
| Others                 |                | 23,846.72     |              | 23,846.72    |
|                        | 784.78         | 1,255,474.24  | .00          | 1,256,259.02 |

The financial liabilities in the above tables are gross undiscounted cash flows.

However, those amounts may be settled by using the following financial assets:

207,470.99

Within 30 Days Within 1 Year Above 1 Year 207,470.99

Total

March 31, 2020

| Trade                       | 5,331.44    | 127,954.44 |           | 133,285.88 |
|-----------------------------|-------------|------------|-----------|------------|
| Receivable from real estate | contractors | .00        | 16,458.36 | 16,458.36  |
| Planter's receivables       |             | 5,617.53   |           | 5,617.53   |
| Notes receivable from       | _           | 5,594.88   | 18,905.12 | 24,500.00  |
| planters                    | _           | 3,357.00   | 10,903.12 | 27,300.00  |
| Due from related parties    |             | 980,670.63 |           | 980,670.63 |
| Advances                    |             | 52,906.39  |           | 52,906.39  |
| Others                      |             | 7,609.10   |           | 7,609.10   |
| Financial assets at FVOCI   | 118,744.57  |            |           | 118,744.57 |

331,547.00 1,180,352.97 35,363.48 1,547,263.45

|                           |                | June 30       | , 2019       |              |
|---------------------------|----------------|---------------|--------------|--------------|
|                           | Within 30 Days | Within 1 Year | Above 1 Year | Total        |
| Cash and cash equivalents | 213,611.50     |               |              | 213,611.50   |
| Receivables:              |                |               |              |              |
| Trade                     | 3,083.91       | 68,913.30     |              | 71,997.20    |
| Receivable from real      |                |               |              |              |
| estate contractors        | -              |               | 16,305.27    | 16,305.27    |
| Planter's receivables     | -              | 5,835.77      |              | 5,835.77     |
| Notes receivable from     |                | 5,594.88      | 18,905.12    | 24,500.00    |
| planters                  | -              | 3,394.00      | 10,905.12    | 24,300.00    |
| Due from related parties  | 304.70         | 908,352.50    |              | 908,657.20   |
| Advances                  | -              | 28,585.30     |              | 28,585.30    |
| Others                    | -              | 15,173.47     | 1,203.74     | 16,377.20    |
| Financial assets at FVOCI |                | 118,744.57    | •            | 118,744.57   |
|                           | 217,000.11     | 1,151,199.78  | 36,414.12    | 1,404,614.01 |

## Credit Risk

Cash and cash equivalents

Receivables:

Credit risk is the risk that counterparty will not meet its obligation under a financial instrument leading to a financial loss. The Group imposes cash basis approach in its sales transaction to lower exposure to credit risk.

With respect to credit risk arising from other financial assets of the Group, which comprise cash in banks and cash equivalents, receivables, and financial assets at FVOCI (AFS financial assets in prior period), exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments as stated below:

March 31, 2020 June 30, 2019

| Cash and cash equivalents | 207,470.99   | 213,611.50   |
|---------------------------|--------------|--------------|
| Receivables:              | 1,221,047.88 | 1,072,257.93 |
| Financial assets at FVOCI | 118,744.57   | 118,744.57   |
|                           | 1,547,263.45 | 1,404,614.01 |

Since the Group trades only with recognized third parties, there is no requirement for collateral.

The Groups cash and cash equivalents and investment in shares of stock are neither past due nor impaired. The analysis of the Group's receivable is as follows:

|   |              |                       | March 31, | 2020            |                       |          |
|---|--------------|-----------------------|-----------|-----------------|-----------------------|----------|
|   |              | Neither               | Past D    | ue but not Impa | aired                 |          |
|   | Total        | Past Due nor Impaired | 30 Days   | 90 Days         | More than<br>150 Days | Impaired |
| Trade                                   | 133,285.88   | 133,043.78            |           |                 | •                     | 242.10   |
| Receivable from real estate contractors | 16,458.36    |                       |           | 153.09          | 13,416.97             | 2,888.30 |
| Planter's receivables                   | 5,617.53     |                       | 113.26    |                 |                       | 5,504.27 |
| Due from related parties                | 980,670.63   | 22,998.78             |           |                 | 957,325.68            | 346.17   |
| Advances                                | 52,906.39    | 52,857.51             |           |                 |                       | 48.88    |
| Others                                  | 32,109.10    | 32,109.10             |           |                 |                       |          |
|   | 1,221,047.88 | 241,009.16            | 113.26    | 153.09          | 970,742.66            | 9,029.71 |

|   |              |                       | June 30, 2 | 2019            |                       |          |
|---|--------------|-----------------------|------------|-----------------|-----------------------|----------|
|   |              | Neither               | Past D     | ue but not Impa | aired                 |          |
|   | Total        | Past Due nor Impaired | 30 Days    | 90 Days         | More than<br>150 Days | Impaired |
| Trade                                   | 71,997.20    | 71,755.10             |            |                 |                       | 242.10   |
| Receivable from real estate contractors | 16,305.27    |                       |            |                 | 13,416.97             | 2,888.30 |
| Planter's receivables                   | 5,835.77     |                       | 331.50     |                 |                       | 5,504.27 |
| Due from related parties                | 908,657.20   | 21,309.91             |            |                 | 887,001.12            | 346.17   |
| Advances                                | 28,585.30    |                       |            |                 | 28,536.42             | 48.88    |
| Others                                  | 40,877.20    | 40,877.20             |            |                 | .00                   |          |
|   | 1,072,257.93 | 133,942.22            | 331.50     | .00             | 928,954.50            | 9,029.71 |

The credit analyses of the Group's financial assets that are neither past due nor impaired are as follows:

| March 31, 202 |
|---------------|
|---------------|

|                           | Grade      |          |            |
|---------------------------|------------|----------|------------|
|                           | High       | Standard | Total      |
| Loans and receivables:    |            |          |            |
| Cash and cash equivaler   | 207,470.99 | .00      | 207,470.99 |
| Trade receivables         | 133,043.78 | .00      | 133,043.78 |
| Advances                  | 52,906.39  | .00      | 52,906.39  |
| Others                    | 32,109.10  | .00      | 32,109.10  |
| Financial assets at FVOCI |            |          |            |
| Proprietary               | 118,744.57 | .00      | 118,744.57 |
| Listed                    | 382.57     | .00      | 382.57     |
| Unlisted                  |            | 162.00   | 162.00     |
|                           | 544,657.40 | 162.00   | 544,819.40 |

#### June 30, 2019

| <del></del>               | Grade      |          |            |
|---------------------------|------------|----------|------------|
| _                         | High       | Standard | Total      |
| Loans and receivables:    |            |          |            |
| Cash and cash equivaler   | 213,611.50 | .00      | 213,611.50 |
| Trade receivables         | 71,755.10  | .00      | 71,755.10  |
| Due from related party    | 21,209.91  | .00      | 21,209.91  |
| Others                    | 40,877.20  | .00      | 40,877.20  |
| Financial assets at FVOCI |            |          |            |
| Proprietary               | 118,200.00 | .00      | 118,200.00 |
| Listed                    | 382.57     | .00      | 382.57     |
| Unlisted                  | 162.00     | 162.00   | 324.00     |
|                           | 466.198.30 | 162.00   | 466,360,30 |

## Credit Quality of Financial Assets

The credit quality of financial assets is managed by the Group using high grade and standard grade as internal credit ratings.

High Grade. This pertains to counterparty who is not expected by the Group to default in settling its obligations, thus, credit risk exposure is minimal. This normally includes large prime financial institutions, companies, government agencies and individual buyers. Credit quality was determined based on the credit standing of the counterparty.

Standard Grade. Other financial assets not assessed as high grade financial assets are included in this category.

#### <u>Interest Rate Risk</u>

Interest rate risk arises from the possibility that the changes in interest rates will affect the fair value of financial instruments. Interest on financial instruments is fixed until the maturity of the instrument. The Group's financial instruments with fixed interest rate exposes the Group to fair value interest rate risk. The changes in market interest rate will not have an impact on the Group's consolidated statements of income.

## Capital Management

The Group's primary objective is to ensure that it maintains a strong credit rating and

healthy capital ratios to sustain its business and maximize shareholder value. The Group manages its capital structure based on its business requirements and the economic environment. The Group monitors capital using a gearing ratio, which is total debt divided by total debt and equity. Total debt includes short-term notes payable and trade and other payables. Equity includes capital stock, retained earnings, revaluation increment, unrealized cumulative gain on financial assets at FVOCI and treasury stock.

|                           | March 31,<br>2020 | June 30, 2019 |
|---------------------------|-------------------|---------------|
| Notes Payable             | 1,008,343.49      | 992,890.82    |
| Trade & other payables    | 437,357.99        | 282,596.63    |
| Income tax payable        | 9,396.78          | 15,674.34     |
| Deposits                  | 14,534.49         | 11,949.59     |
| Other liabilities         | 21,712.80         | 26,214.64     |
| Total Debt (a)            | 1,491,345.55      | 1,329,326.01  |
| Equity                    | 4,050,487.52      | 4,002,801.41  |
| Total debt and equity (b) | 5,541,833.08      | 5,332,127.42  |
| Gearing ratio (a/b)       | 0.27              | 0.25          |